

The State of Minority Business:

DELAWARE

Minority-owned Firms Exceed 19 Thousand and Employ 18 Thousand in 2018

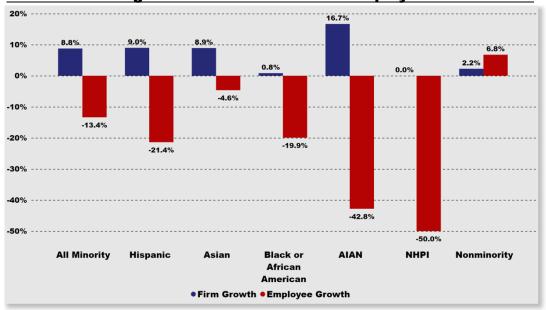
•	Number of Firms	Firms with Paid Employees	Number of Employees
ALL MINORITY TOTAL*	19,830	2,830	18,719
Hispanic	4,329	429	3,328
Asian	5,351	1,851	12,167
Black or African American	10,000	0	3,500
American Indian and Alaska Native (AIAN)	175	25	143
Native Hawaiian and Other Pacific Islander (NHPI)	30	0	10
NONMINORITY TOTAL	59,967	14,467	161,876
TOTAL	88,163	19,663	406,179

^{*}The sum, All MINORITY TOTAL, represents an estimate and not an exact count of the number of distinct minority categories in the state. Ethnicity and race are treated as separate concepts in the federal statistical system. Based on self-identification, respondents select one ethnicity from a list of ethnicity categories which are consistent with those mandated by the Office of Management and Budget. With regard to race, respondents select all that apply from a list of race categories which are consistent with those mandated by the Office of Management and Budget.

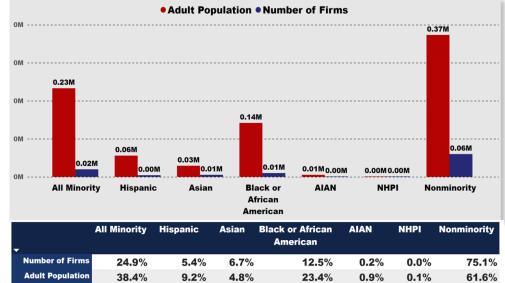
Quick Facts:

- In 2018, there were over 88 thousand businesses in Delaware, of which more than 19 thousand were minority-owned firms.
- Minority-owned firms in Delaware employed over 18 thousand people in 2018.
- Minority-owned firms represented 24.9% of all firms located in the state.
- The number of minorityowned firms in Delaware increased 8.8% between 2017 and 2018.

Estimated Change in Number of Firms and Employees 2017 - 2018



Demographics of Adult Population and Firms in 2018



*Decimal values are rounded to one decimal point, the sum of their percentages may not add to 100%

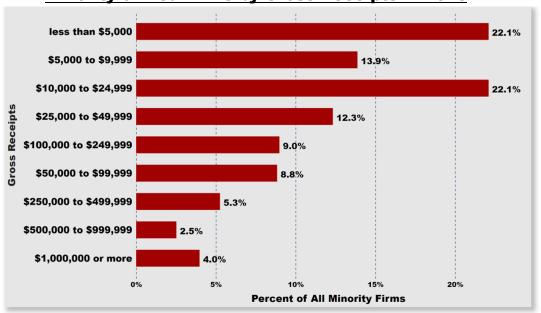
Population Stats:

- Adult population describes adults 18 - 65 years old in 2018.
- In 2018, 38.4% of Delaware adults identified as minority.
- Black or African Americans made up 23.4% of the state's total adult population and 12.5% of all firm owners in 2018.
- Native Hawaiian and Other Pacific Islanders made up the smallest minority adult population in Delaware in 2018.

Minority-owned Firms by Gender in 2018

	Equally male/female	Female	Male	
ALL MINORITY TOTAL*	3.2%	43.0%	53.8%	
Hispanic	1.4%	38.3%	60.2%	
Asian	6.4%	26.9%	66.6%	
Black or African American	1.0%	51.5%	47.5%	
AIAN	0.0%	38.5%	61.5%	
NHPI		0.0%	100.0%	
NONMINORITY TOTAL	7.7%	29.9%	62.3%	

Minority-owned Firms by Gross Receipts in 2018



Revenue Facts:

- In 2018, minority women owned 43.0% of all minority-owned firms in the state.
- In 2018, minority-owned firms in Delaware with annual receipts of \$500,000 or more represented only 6.5% of all minority-owned firms in the state.
- More than half of all minority-owned firms in Delaware are concentrated in four industry sectors: Transportation and warehousing; Other services; Professional, scientific and technical services; and Health care and social assistance.

Minority-owned Firms by Industry in 2018

	All Minority	Hispanic	Asian	Black or African American	AIAN	NHPI	Nonminority
Transportation and warehousing	2,786	400	432	2,039	0	0	2,989
Other services (except public administration)	2,579	450	550	1,500	20	0	4,959
Professional, scientific, and technical services	2,128	387	834	950	20	0	9,321
Health care and social assistance	2,066	250	200	1,530	0	0	3,830
Retail trade	1,908	300	900	700	0	0	5,687
Administrative and support and waste management and remediation services	1,600	650	150	950	20	0	3,600
Construction	1,300	750	100	500	20	0	7,041
Real estate and rental and leasing	1,200	200	550	500	0	0	8,540
Accommodation and food services	1,062	90	562	250	0	0	1,631
Arts, entertainment, and recreation	750	150	60	550	0	0	3,278
Educational services	600	90	100	400	0	0	1,689
Finance and insurance	350	60	100	150	0	0	1,700
Information	284	50	87	150	0	0	830
Wholesale trade	200	50	80	90	0	0	1,516
Manufacturing	150	30	40	60	0	0	949
Agriculture, forestry, fishing and hunting	40	20	0	0	0	0	450
Management of companies and enterprises	0	0	0	0	0	0	253
Mining, quarrying, and oil and gas extraction	0	0	0	0	0	0	0
Utilities	0	0	0	0	0	0	20
	19,003	3,927	4,745	10,319	80	0	58,283

• SOURCES: AB1800CSA01 - Annual Business Survey: Statistics for Employer Firms by Industry, Sex, Ethnicity, Race, and Veteran Status for the U.S., States, and Metro Areas: 2018 (Release Date: 2021-03-11), AB18SOURCES00NESD01 Non-employer Statistics by Demographics series (NES-D): Statistics for Non-employer Firms by Industry, Sex, Ethnicity, Race, and Veteran Status for the U.S., States, and Metro Areas: 2018 (Release Date: 2021-12-16), AB1700CSA01 - Annual Business Survey: Statistics for Employer Firms by Industry, Sex, Ethnicity, Race, and Veteran Status for the U.S., States, Metro Areas, Counties, and Places: 2017, AB1800CSA03 Annual Business Survey: Receipts Size of Firm Statistics for Employer Firms by Sector, Sex, Ethnicity, Race, and Veteran Status for the U.S., States and Metro Areas: 2018, U.S. Census Bureau, Population Division, Annual Estimates of the Resident Population by Sex, Age, Race, and Hispanic Origin for the United States: April 1, 2010 to July 1, 2019 (NC-EST2019-ASRSH and NC-EST2019-ASR6H) Release Date: June 2020