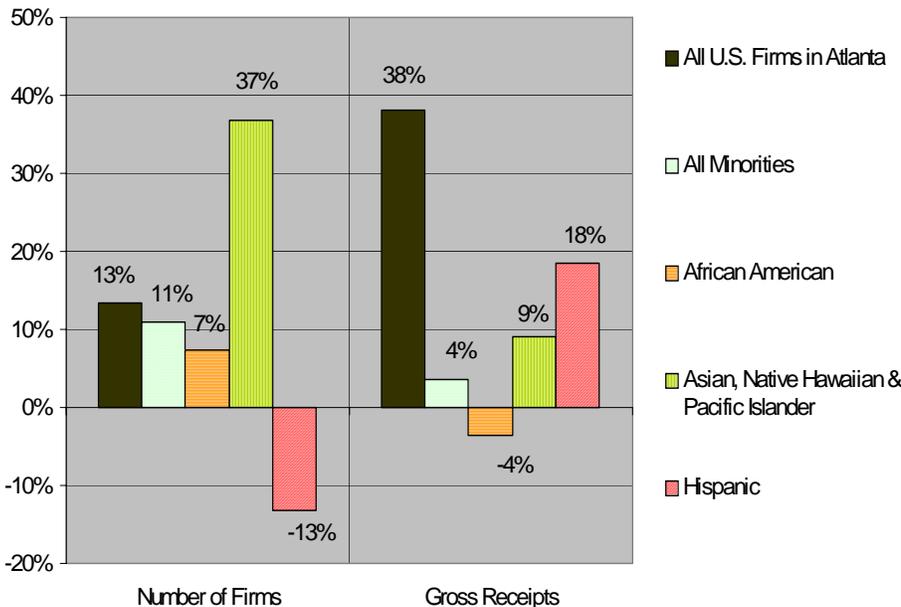


| Summary Statistics by Group in the Atlanta-Sandy Springs-Gainesville, GA-AL-CSA- 2002 | | | | | |
|---|-----------------|--------------------------------|----------------------------------|-------------------------------------|----------------|
| Group | Number of Firms | Total Gross Receipts (\$1,000) | Average Gross Receipts (\$1,000) | Number of Firms with Paid Employees | Paid Employees |
| African American | 64,875 | \$4,106,455 | \$63 | 3,894 | 26,006 |
| American Indian & Alaska Native | 2,735 | \$309,831 | \$113 | 454 | 1,916 |
| Asian | 21,313 | \$6,258,003 | \$294 | 6,788 | k |
| Hispanic | 14,988 | \$3,246,095 | \$217 | 1,980 | j |
| Native Hawaiian & Other Pacific Islander | 113 | \$14,138 | \$125 | S | S |
| All Minority | 101,935 | \$13,808,076 | \$135 | 12,907 | l |
| All U.S. Firms (includes publicly-held) | 427,530 | \$537,698,470 | \$1,258 | 99,537 | 2,171,212 |

- In 2002, there were nearly 102,000 minority firms in the Atlanta-Sandy Springs-Gainesville, GA-AL-Combined Statistical Area (CSA)
- Minority firms generated over \$13.8 billion in gross receipts and employed between 50,000 and 99,999 paid workers.
- Minority firms represented 24 percent of all U.S. firms located in the Atlanta-Sandy Springs-Gainesville, GA-AL-CSA in 2002.
- The Atlanta-Sandy Springs-Gainesville, GA-AL-CSA includes the Atlanta-Sandy Spring-Gainesville, GA-AL and Gainesville, GA Metropolitan Statistical Areas and the Cedartown, GA; LaGrange, GA; Thomaston, GA; and Valley, AL Micropolitan Statistical Areas.

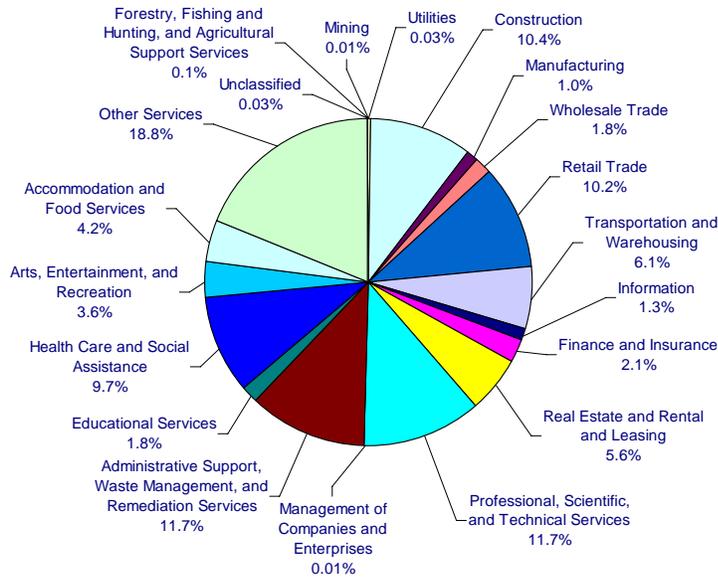
**Change in Number of Firms and Gross Receipts for Firms in Atlanta, GA
 1997 - 2002**



- The number of minority firms in Atlanta increased by 11% between 1997 and 2002, compared to a 13% increase for all U.S. firms during the same period.
- Gross receipts generated by minority firms increased by 4% between 1997 and 2002 compared to a growth of 38% for all U.S. firms.
- Firms owned by Asian, Native Hawaiian and Other Pacific Islanders grew in number by 37%, outpacing the growth of all other firms.
- African American firms grew in number of firms by 7% during the same period but their gross receipts declined by 4%.
- Gross receipts generated by Hispanic firms increased by 18% but their number of firms decreased by 13%.

Source: U.S. Census Bureau, 2007 Special Tabulation for all minority firms in 2002; 2002 Survey of Business Owners, Company Summary, September 2006; 1997 Survey of Minority- and Women-Owned Business Enterprises, July 2001. All U.S. Firms include publicly held, foreign-owned and non-profit firms. Statistics for All Minority Firms and all racial/ethnic groups do not include publicly held, foreign-owned and non-profit entities. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. D= withheld to avoid disclosing data for individual companies; data are included in higher level totals. j= 10,000 to 24,999 employees. n/a= not available. S= estimates are suppressed when publication standards are not met. k=25,000 to 49,999 employees. l=50,000 to 99,999 employees. Growth trends for the Atlanta-Sandy Springs-Gainesville, GA-AL-CSA are not represented because 1997 and 2002 data for the same related counties are not available. Growth in number of firms and gross receipts for Minority Firms and Asian, Native Hawaiian and Other Pacific Islander firms between 1997 and 2002 represent MBDA estimates. Due to the exclusion of tribally held governments in 2002, data for American Indian and Alaska Native firms for 1997 and 2002 are not directly comparable.

Representation of Minority Firms in the Atlanta-Sandy Springs-Gainesville, GA-AL-CSA, by Industry – 2002



- In 2002, minority-owned firms in the Atlanta-Sandy Springs-Gainesville, GA-AL-CSA were more concentrated in the following industries: other services (18.8%); professional, scientific, technical services (11.7%); and administrative and support, waste management, and remediation services (11.7%).
- There were 19,141 minority firms in other services; 11,896 firms in professional, scientific, technical services and 11,887 firms in administrative and support, waste management, and remediation services.

Number of Minority Firms in the Atlanta-Sandy Springs-Gainesville, GA-AL-CSA, by Industry - 2002

| Industry | African American | American Indian & Alaska Native | Asian | Hispanic | Native Hawaiian & Other Pacific Islander | All Minority | % of All Minority Firms |
|--|------------------|---------------------------------|---------------|---------------|--|----------------|-------------------------|
| Forestry, Fishing and Hunting, and Agricultural Support Services | S | 0 | 33 | S | 1 | 112 | 0.1% |
| Mining | S | S | S | 1 | 0 | 12 | 0.01% |
| Utilities | S | S | S | 1 | 0 | 32 | 0.03% |
| Construction | 4,171 | 832 | 582 | 5,461 | S | 10,608 | 10.4% |
| Manufacturing | 513 | 77 | 346 | 176 | S | 1,037 | 1.0% |
| Wholesale Trade | 657 | 66 | 755 | 393 | S | 1,840 | 1.8% |
| Retail Trade | 6,154 | 224 | 3,247 | 1,155 | 7 | 10,389 | 10.2% |
| Transportation and Warehousing | 5,115 | S | 362 | 683 | 0 | 6,199 | 6.1% |
| Information | 943 | 52 | 200 | 120 | S | 1,292 | 1.3% |
| Finance and Insurance | 1,489 | 67 | 310 | 298 | 1 | 2,153 | 2.1% |
| Real Estate and Rental and Leasing | 4,212 | 157 | 871 | 465 | 0 | 5,677 | 5.6% |
| Professional, Scientific, and Technical Services | 7,770 | 421 | 2,490 | 1,570 | S | 11,898 | 11.7% |
| Management of Companies and Enterprises | 8 | 0 | 4 | 2 | 0 | 14 | 0.01% |
| Administrative and Support, Waste Management, and Remediation Services | 8,669 | 132 | 1,462 | 1,803 | S | 11,887 | 11.7% |
| Educational Services | 1,372 | 65 | 228 | 159 | 0 | 1,820 | 1.8% |
| Health Care and Social Assistance | 8,134 | 135 | 816 | 929 | S | 9,914 | 9.7% |
| Arts, Entertainment, and Recreation | 3,048 | S | 290 | S | S | 3,680 | 3.6% |
| Accommodation and Food Services | 1,388 | 29 | 2,335 | 571 | 0 | 4,229 | 4.2% |
| Other Services | 11,138 | 215 | 6,970 | 870 | 44 | 19,141 | 18.8% |
| Unclassified | S | 0 | 13 | S | 0 | 32 | 0.03% |
| All Minority Firms | 64,875 | 2,735 | 21,313 | 14,988 | 113 | 101,935 | 100.0% |

Source: U.S. Census Bureau, 2007 Special Tabulation for all minority firms in 2002; 2002 Survey of Business Owners, Company Summary, September 2006. Other Services includes firms not provided for elsewhere in the classification system which are engaged in activities such as equipment and machinery repairing, promoting religious activities, grant-making, advocacy, providing dry-cleaning and laundry services, personal care services and dating services. S = Estimates are suppressed when publication standards are not met. n/a = not available. Total percentages for minority firms by industry may exceed 100% because some firms may be classified in more than one industry. For more information on MBDA methodology, please review The State of Minority Business Enterprises at www.mbda.gov/minoritybizfacts. For information on Census' data methodology and standard errors, please visit www.census.gov/csd/sbo/index.html. Prepared by MBDA's Knowledge Management Unit, October 2008.