

# DISTRICT OF COLUMBIA

## FY 2013 PERFORMANCE AT-A-GLANCE



**Total Contracts & Capital** ..... \$447,830,299  
 Federal Procurement ..... \$411,057,865  
 Washington DC ..... \$36,772,434  
 Capitol\*\* ..... N/A

**Total Jobs Created and Retained** ..... 462  
 Federal Procurement ..... 266  
 Washington DC ..... 196  
 Capitol\*\* ..... N/A

# \$447 MILLION IN CONTRACTS AND CAPITAL

**MBDA Federal Procurement Center**  
 1101 Pennsylvania Avenue, NW  
 6th Floor  
 Washington, DC 20004  
 Joe Grabenstein  
 202-737-0877  
 joeg@mbdacontracts.com

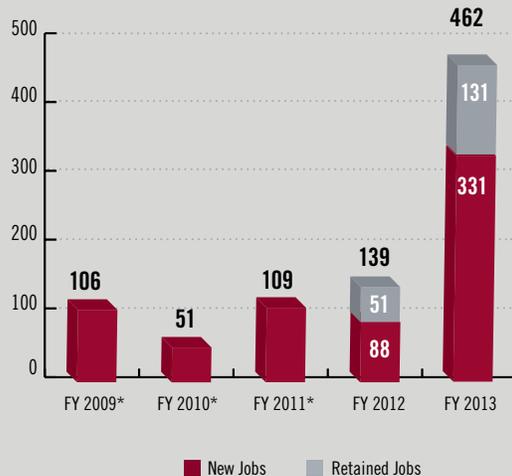
**Capitol MBDA Business Center**  
 1611 Connecticut Avenue, NW  
 Suite 200  
 Washington, DC 20009  
 Dennis Smith  
 202-827-8487  
 dsmith@ncrmbc.com

**Washington DC MBDA Business Center**  
 727 15th Street, NW  
 Suite 900  
 Washington, DC 20005  
 Michael Bing  
 202-464-2298  
 mbing@dcmbdacenter.com

# 462

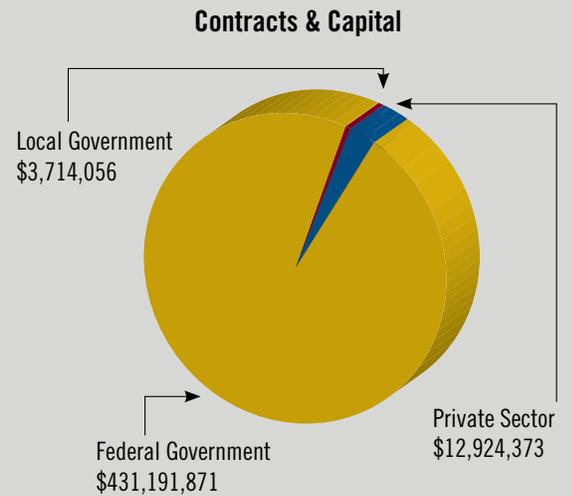
## FY 2013 JOBS CREATED AND RETAINED

### TOTAL JOBS EACH YEAR FY 2009-13



\*Jobs retained were not tracked prior to FY 2012.  
 \*\*Center opened during the last month of FY 2013.

### MBDA CLIENT ASSISTANCE BY SECTOR



### MBDA CLIENT ASSISTANCE BY INDUSTRY

Industry	VALUE OF TRANSACTIONS
Manufacturing	\$ 411,176,456
Retail Trade	11,443,535
Services	21,910,301
Transportation, Warehousing & Public Utilities	3,300,007

Contracts, capital transactions, and jobs created/retained are verified by MBDA headquarters staff. MBDA performance data is maintained in the Agency's CRM database and was retrieved for this report on December 17, 2013.