



**David Hinson**  
**National Director**

As National Director of the Minority Business Development Agency (MBDA), Mr. Hinson oversees a national operation of five regional offices and 48 minority business centers. This operation expands the U.S. economy and creates new jobs by providing services to promote the growth and global competitiveness of minority businesses.

Since the start of the Obama Administration, this operation has assisted minority-owned firms in obtaining nearly \$7 billion in contracts and capital, creating nearly 11,000 new jobs.

The overall mission of MBDA is to achieve economic parity for the minority business community. In order to achieve this goal, MBDA is focused on building the foundation for the next generation of \$100 million minority-owned companies.

Mr. Hinson is uniquely qualified to lead MBDA. Prior to joining MBDA, Mr. Hinson was President and CEO of Wealth Management Network, Inc., a multi-million dollar independent, financial advisory boutique. Before his own path into entrepreneurship, Mr. Hinson managed a 10-state sales region as Director of Advisory Services and Managing Director of Business Development for Envestnet Asset Management, a publicly traded, \$70 billion financial advisory firm.

In addition, Mr. Hinson previously held a variety of senior-level and mid-management positions at Bank of America, Morgan Stanley & Company, First Chicago (now JP Morgan Chase) and the Village Foundation.

Mr. Hinson received an MBA in finance from The University of Pennsylvania Wharton School, and a bachelor's degree in insurance and finance with honors from Howard University in Washington, DC. In addition, he completed a fellowship in international finance with honors from the Stockholm School of Economics and graduate-level studies in French with honors at the University of Abidjan, in Ivory Coast, West Africa.

Mr. Hinson is a native of St. Louis, MO., and currently resides in Washington, DC.