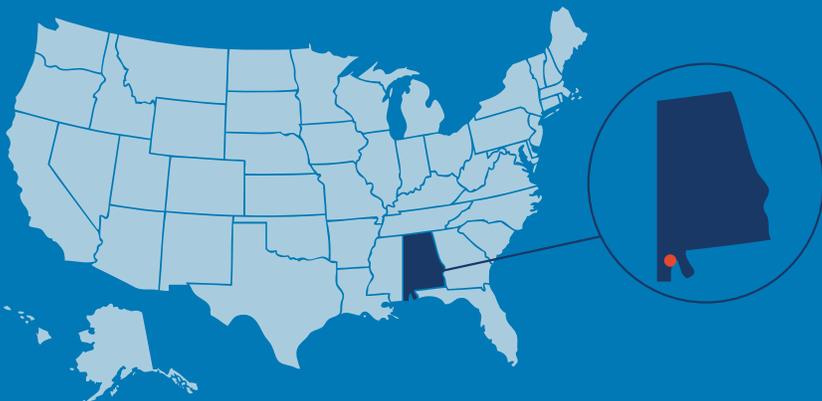


ALABAMA



● Mobile MBDA Business Center
450 Government Street
Suite A
Mobile, AL 36602

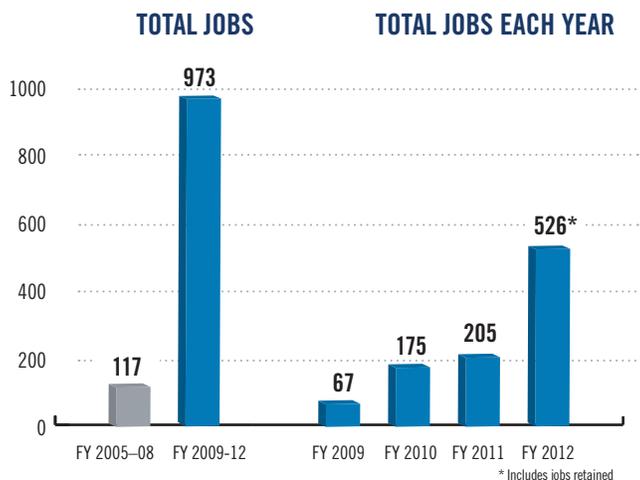
Pamela Ramos
251-433-2250
pramos@mobilembdacenter.com

MBDA Helps Bridgewater Interiors Access Honda Manufacturing Supply Chain

Founded in 1998, Bridgewater Interiors LLC, is an automotive manufacturer of quality seats and interior trim, and one of the largest minority-owned manufacturers in the country.

Bridgewater approached the Mobile MBDA Business Center seeking an introduction to Honda Manufacturing of Alabama (HMA). The business consultant team of the Center leveraged extensive private sector relationships, and not only made key introductions, but assisted in the bid preparation, facilitation of meetings, and overall tracking of the bid process. As a result, Bridgewater was awarded a \$260 million contract with HMA, creating 87 new jobs and 275 jobs retained.

“We’ve used this opportunity to become more fully engaged in managing the HMA programs and enhancing our relationship with Honda representatives. We thank the MBDA Business Center for all they have done and for their ongoing support of our company,” said Ronald E. Hall, President.



526[†]

FY 2012 JOBS CREATED AND RETAINED

\$434 MILLION

IN CONTRACTS AND CAPITAL

ALABAMA EXPORTERS[§]

	NUMBER OF FIRMS	FIRMS WITH EXPORTS
Minority-Owned	70,538	2.3%
Non-Minority-Owned	298,292	2.9%

TOP DESTINATIONS FOR ALABAMA EXPORTS[¶]

Canada	\$3.9 billion
Germany	\$2.5 billion
China	\$2.4 billion
Mexico	\$2.0 billion
Japan	\$795 million

KEY: = 1 Billion

In FY 2012, **95%** of the contracts and capital gained by Alabama's MBDA clients was in the manufacturing industry sector. Alabama hit a record high as exports grew to nearly **\$20 billion** in 2012.¹

FY 2012 Alabama Performance At-A-Glance

 Total Awards	\$434,351,649
 Contracts	\$433,316,649
 Capital	\$ 1,035,000
 Total Jobs Created and Retained.....	526

MINORITY BUSINESS COMMUNITY AT-A-GLANCE^A

BUSINESS OWNER	NUMBER OF FIRMS	GROSS RECEIPTS (\$1000S)	AVERAGE GROSS RECEIPTS	PAID EMPLOYEES
African American	56,712	\$ 2,152,418	\$ 37,953	16,724
American Indian & Alaska Native	3,068	650,084	211,892	5,254
Asian American	6,908	2,620,074	379,281	17,993
Native Hawaiian & Pacific Islander	254	87,556	344,709	100,249
Hispanic American	4,439	1,020,042	229,791	7,346
All Minority	70,538	6,543,945	92,772	46,666

MBDA CLIENT ASSISTANCE BY SECTOR

	PRIVATE SECTOR	FEDERAL GOVERNMENT	STATE GOVERNMENT	LOCAL GOVERNMENT	NOT DISCLOSED	TOTAL
Dollar Value of Contracts	\$ 411,181,559	\$ 21,098,190	—	\$ 1,036,900	—	\$ 433,316,649
Dollar Value of Capital	1,035,000	—	—	—	—	\$ 1,035,000
Number of Contracts	4	1	—	1	—	6
Number of Capital Transactions	2	—	—	—	—	2
TOTAL TRANSACTIONS	6	1	—	1	—	8

MBDA CLIENT ASSISTANCE BY INDUSTRY

	NUMBER OF TRANSACTIONS	VALUE OF TRANSACTIONS
Construction	5	\$ 24,316,649
Finance, Insurance & Real Estate	1	35,000
Manufacturing	2	410,000,000

“We thank the MBDA Business Center for all they have done and their ongoing support of the company.”

— Ronald E. Hall, President
Bridgewater Interior