

Georgia is home to 14 Fortune 500 corporations, including Home Depot, UPS, Coca Cola and Delta Airlines, with **\$35.9 BILLION** in exports.¹

FY 2012 Georgia Performance At-A-Glance

 Total Awards	\$61,584,625
 Contracts	\$48,091,675
 Capital	\$13,492,950
 Total Jobs Created and Retained	890

MINORITY BUSINESS COMMUNITY AT-A-GLANCE^A

BUSINESS OWNER	NUMBER OF FIRMS	GROSS RECEIPTS (\$1000S)	AVERAGE GROSS RECEIPTS	PAID EMPLOYEES
African American	183,864	\$ 8,886,536	\$ 48,332	54,676
American Indian & Alaska Native	5,975	875,556	146,537	6,098
Asian American	46,222	14,619,538	316,290	82,186
Native Hawaiian & Pacific Islander	1,145	134,506	117,472	918
Hispanic American	32,574	5,964,841	183,117	25,874
All Minority	263,356	30,321,985	115,137	168,430

MBDA CLIENT ASSISTANCE BY SECTOR

	PRIVATE SECTOR	FEDERAL GOVERNMENT	STATE GOVERNMENT	LOCAL GOVERNMENT	NOT DISCLOSED	TOTAL
Dollar Value of Contracts	\$ 12,355,212	\$ 30,901,954	\$ 1,097,084	\$ 3,737,425	—	\$ 48,091,675
Dollar Value of Capital	11,992,950	\$750,000	—	—	750,000	\$ 13,492,950
Number of Contracts	27	20	2	4	—	53
Number of Capital Transactions	4	2	—	—	1	7
TOTAL TRANSACTIONS	31	22	2	4	1	60

MBDA CLIENT ASSISTANCE BY INDUSTRY

	NUMBER OF TRANSACTIONS	VALUE OF TRANSACTIONS
Construction	6	\$ 18,280,021
Finance, Insurance & Real Estate	16	77,776
Manufacturing	2	12,700,000
Services	27	27,597,329
Wholesale Trade	9	2,929,500

“As we enter new markets, the Atlanta MBDA Business Center has been our best resource for navigating new opportunities and the local landscape.”

— Dr. Louis Lynn, President and CEO
ENVIRO AgScience, Inc.