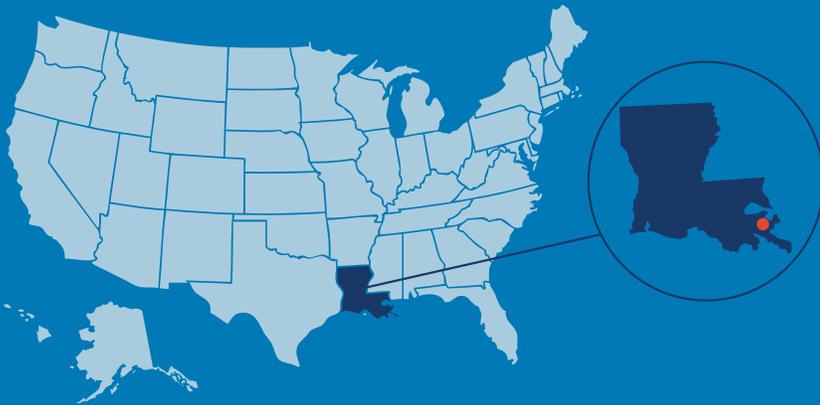


LOUISIANA

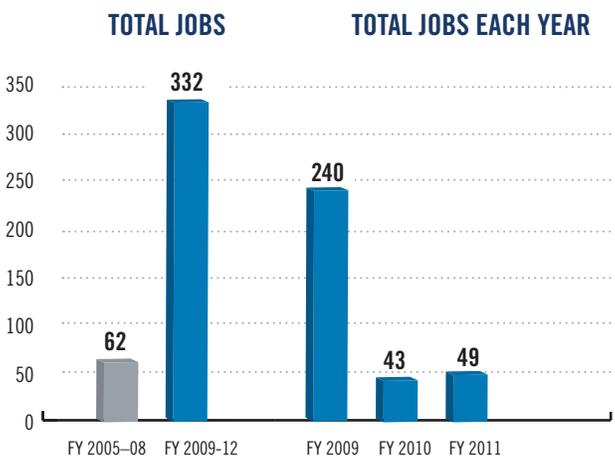


● New Orleans MBDA Business Center
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With MBDA Assistance, Client Increases Ability to Create New Jobs

Lee Jackson founded Jackson Offshore Operators LLC, a marine services company supporting the offshore oil and gas industry. Looking to expand opportunities for his enterprise, Jackson partnered with the New Orleans MBDA Business Center in April of 2012. MBDA staff provided business matchmaking and direct facilitation of services between Jackson Offshore and various decision makers with companies in the petro-chemical industry. By September of 2012, Jackson Offshore had secured a deal with Chevron to provide vessel support for offshore operations. The multi-year contract, valued in excess of \$100 million, is expected to result in the creation of 120 new jobs. After a 600% growth in gross revenues since becoming an MBDA client, Jackson Offshore plans to continue to work with MBDA of New Orleans to facilitate future opportunities.



332[†]
JOBS CREATED
FY 2009-12

\$60 MILLION
IN CONTRACTS AND CAPITAL

LOUISIANA EXPORTERS^g

	NUMBER OF FIRMS	FIRMS WITH EXPORTS
Minority-Owned	83,279	2.7%
Non-Minority-Owned	275,944	2.7%

TOP DESTINATIONS FOR LOUISIANA EXPORTS^h

China		\$9.3 billion
Mexico		\$6.5 billion
Japan		\$3.8 billion
Netherlands		\$3.6 billion
Canada		\$2.7 billion

KEY: = 1 Billion

Louisiana exports reached **\$632 BILLION** in 2012 — a **15%** increase over 2011.¹

FY 2012 Louisiana Performance At-A-Glance

 Total Awards	\$60,663,490
 Contracts	\$60,663,490

MINORITY BUSINESS COMMUNITY AT-A-GLANCE^A

BUSINESS OWNER	NUMBER OF FIRMS	GROSS RECEIPTS (\$1000S)	AVERAGE GROSS RECEIPTS	PAID EMPLOYEES
African American	59,909	\$ 2,767,418	\$ 46,194	23,946
American Indian & Alaska Native	2,682	629,421	234,683	2,836
Asian American	10,365	2,642,926	254,986	20,401
Native Hawaiian & Pacific Islander	125	10,429	83,432	93
Hispanic American	11,068	2,580,362	233,137	13,271
All Minority	83,279	8,995,284	108,014	61,864

MBDA CLIENT ASSISTANCE BY SECTOR

	PRIVATE SECTOR	FEDERAL GOVERNMENT	STATE GOVERNMENT	LOCAL GOVERNMENT	NOT DISCLOSED	TOTAL
Dollar Value of Contracts	\$ 60,000,000	\$ 663,490	—	—	—	\$ 60,663,490
Dollar Value of Capital	—	—	—	—	—	—
Number of Contracts	1	3	—	—	—	4
Number of Capital Transactions	—	—	—	—	—	—
TOTAL TRANSACTIONS	1	3	—	—	—	4

MBDA CLIENT ASSISTANCE BY INDUSTRY

	NUMBER OF TRANSACTIONS	VALUE OF TRANSACTIONS
Construction	3	\$ 663,490
Wholesale Trade	1	60,000,000