



North Carolina is home to  
**10 MILITARY INSTALLATIONS,**  
where MBDA helps clients find and  
secure government contracts.

## FY 2012 North Carolina Performance At-A-Glance

 Total Awards .....	\$61,388,011
 Contracts .....	\$47,094,685
 Capital .....	\$14,293,326
 Total Jobs Created and Retained.....	261

### MINORITY BUSINESS COMMUNITY AT-A-GLANCE<sup>A</sup>

BUSINESS OWNER	NUMBER OF FIRMS	GROSS RECEIPTS (\$1000S)	AVERAGE GROSS RECEIPTS	PAID EMPLOYEES
African American	83,919	\$ 5,422,332	\$ 64,614	58,100
American Indian & Alaska Native	8,024	1,100,167	137,110	8,158
Asian American	20,157	5,890,702	292,241	44,288
Native Hawaiian & Pacific Islander	451	35,122	77,876	110
Hispanic American	21,301	4,183,719	196,410	18,997
All Minority	131,728	16,108,472	122,286	129,493

### MBDA CLIENT ASSISTANCE BY SECTOR

	PRIVATE SECTOR	FEDERAL GOVERNMENT	STATE GOVERNMENT	LOCAL GOVERNMENT	NOT DISCLOSED	TOTAL
Dollar Value of Contracts	\$ 47,094,685	—	—	—	—	\$ 47,094,685
Dollar Value of Capital	13,289,637	—	1,003,689	—	—	\$ 14,293,326
Number of Contracts	15	—	—	—	—	15
Number of Capital Transactions	8	—	2	—	—	10
<b>TOTAL TRANSACTIONS</b>	<b>23</b>	<b>—</b>	<b>2</b>	<b>—</b>	<b>—</b>	<b>25</b>

### MBDA CLIENT ASSISTANCE BY INDUSTRY

	NUMBER OF TRANSACTIONS	VALUE OF TRANSACTIONS		NUMBER OF TRANSACTIONS	VALUE OF TRANSACTIONS
Construction	18	\$ 37,661,252	Transportation, Warehousing & Public Utilities	3	\$ 887,500
Manufacturing	3	22,659,259			
Other	1	180,000			

**“The MBDA believed in me and encouraged me to push through the worst recession since the Great Depression and see 200% growth.”**

— Geoff Foster, Founder and CEO  
Core Technology Molding Corp.