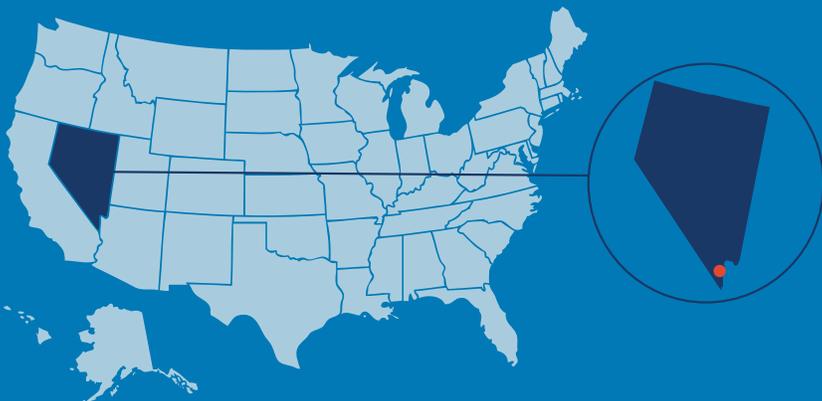


NEVADA

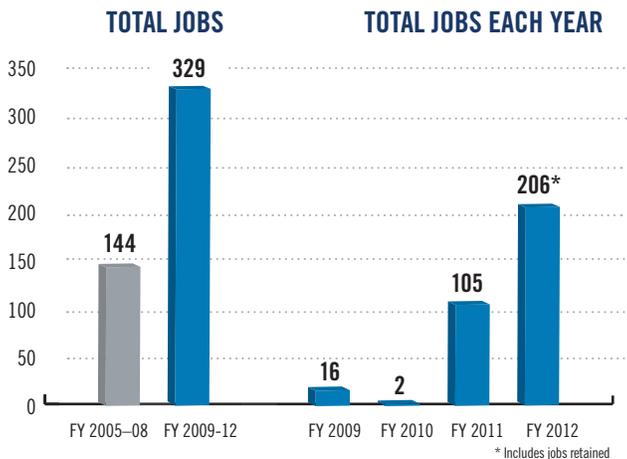


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Richardson Constructing Obtains \$10 Million Contract Thanks to the MBDA

Working closely with Nevada state officials, the Las Vegas MBDA Business Center identified a golden opportunity for its client, Richardson Construction, who ultimately won the \$10 million contract to build a facility for the Nevada State Department of Veterans Affairs. As a result, Richardson Construction was able to retain six employees who were slated for lay-off and create six new jobs to complete the project.



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FY 2012 JOBS CREATED AND RETAINED

\$55 MILLION

IN CONTRACTS AND CAPITAL

NEVADA EXPORTERS^G

	NUMBER OF FIRMS	FIRMS WITH EXPORTS
Minority-Owned	45,533	4%
Non-Minority-Owned	158,110	5.4%

TOP DESTINATIONS FOR NEVADA EXPORTS^H

	Switzerland	    \$3.7 billion
	India	  \$1.8 billion
	Canada	  \$1.4 billion
	China	     \$561 million
	Mexico	    \$330 million

KEY:  = 1 Billion  = 100 Million

Nevada exports reached an all-time high of **\$10.2 BILLION** in 2012. Up **28%!**

FY 2012 Nevada Performance At-A-Glance

 Total Awards	\$55,359,980
 Contracts	\$18,150,247
 Capital	\$37,209,733
 Total Jobs Created and Retained.....	206

MINORITY BUSINESS COMMUNITY AT-A-GLANCE^A

BUSINESS OWNER	NUMBER OF FIRMS	GROSS RECEIPTS (\$1000S)	AVERAGE GROSS RECEIPTS	PAID EMPLOYEES
African American	8,658	\$ 1,069,909	\$ 123,575	11,637
American Indian & Alaska Native	1,775	403,270	227,194	1,609
Asian American	17,542	3,848,621	219,395	23,862
Native Hawaiian & Pacific Islander	582	121,082	208,045	557
Hispanic American	18,035	3,157,224	175,061	21,922
All Minority	45,533	8,568,864	188,190	59,163

MBDA CLIENT ASSISTANCE BY SECTOR

	PRIVATE SECTOR	FEDERAL GOVERNMENT	STATE GOVERNMENT	LOCAL GOVERNMENT	NOT DISCLOSED	TOTAL
Dollar Value of Contracts	\$ 629,720	\$ 1,027,193	\$ 4,652,665	\$ 11,840,669	–	\$ 18,150,247
Dollar Value of Capital	37,209,733	–	–	–	–	\$ 37,209,733
Number of Contracts	4	2	2	2	–	10
Number of Capital Transactions	4	–	–	–	–	4
TOTAL TRANSACTIONS	8	2	2	2	–	14

MBDA CLIENT ASSISTANCE BY INDUSTRY

	NUMBER OF TRANSACTIONS	VALUE OF TRANSACTIONS
Construction	8	\$ 18,094,747
Retail Trade	2	36,304,000
Services	4	961,233