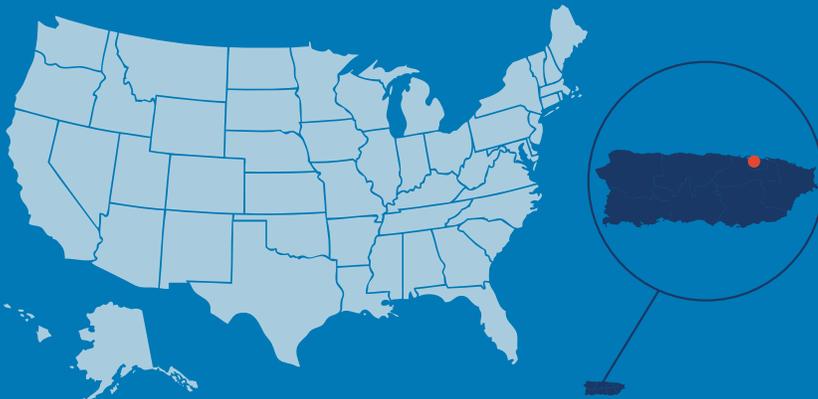


PUERTO RICO



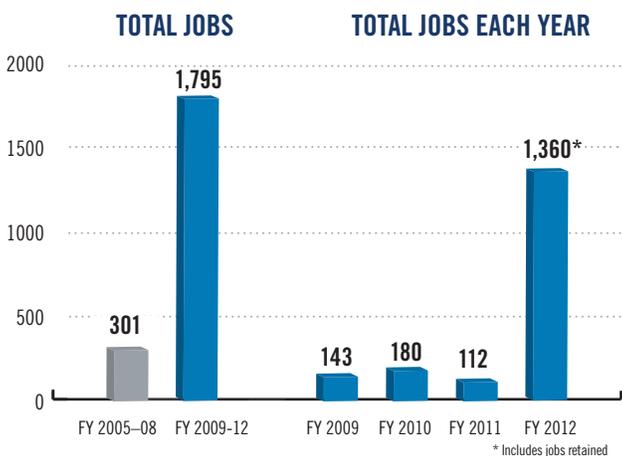
● Puerto Rico MBDA Business Center
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Financial Proposal Helps Pandora Open New Location in Puerto Rico

Pandora Jewelry, an international jewelry chain, sought to expand their business into a new location in Puerto Rico's largest shopping mall. Securing capital for such a venture in the midst of economic uncertainty proved challenging, so Pandora turned to the Puerto Rico MBDA Business Center. After evaluating Pandora's business objectives, the MBDA developed a finance proposal and strategy that convinced the state-run Economic Development Bank to fund the project for \$0.5 million.

In the first six months of operation, the store met its 12-month revenue goal and currently reports revenues in excess of \$20 million.



1,360[†]
FY 2012 JOBS CREATED
AND RETAINED

\$289 MILLION
IN CONTRACTS AND CAPITAL



MBDA awarded its retail trade clients over \$11 million in contracts and capital.

Minority Business Community At-A-Glance information for Puerto Rico is not collected by the U.S. Census. Data not available for top destinations for Puerto Rico exports.

FY 2012 Puerto Rico Performance At-A-Glance

| | |
|--|---------------|
|  Total Awards | \$288,732,278 |
|  Contracts | \$152,219,832 |
|  Capital | \$136,512,446 |
|  Total Jobs Created and Retained..... | 1,360 |

MBDA CLIENT ASSISTANCE BY SECTOR

| | PRIVATE SECTOR | FEDERAL GOVERNMENT | STATE GOVERNMENT | LOCAL GOVERNMENT | NOT DISCLOSED | TOTAL |
|--------------------------------|----------------|--------------------|------------------|------------------|---------------|----------------|
| Dollar Value of Contracts | \$ 3,417,583 | \$ 37,737,000 | \$ 107,169,258 | \$ 3,895,991 | — | \$ 152,219,832 |
| Dollar Value of Capital | 136,325,471 | — | 186,975 | — | — | \$ 136,512,446 |
| Number of Contracts | 6 | 1 | 28 | 9 | — | 44 |
| Number of Capital Transactions | 43 | — | 1 | — | — | 44 |
| TOTAL TRANSACTIONS | 49 | 1 | 29 | 9 | — | 88 |

MBDA CLIENT ASSISTANCE BY INDUSTRY

| | NUMBER OF TRANSACTIONS | VALUE OF TRANSACTIONS |
|-----------------|------------------------|-----------------------|
| Construction | 72 | \$ 221,807,363 |
| Manufacturing | 1 | 89,533 |
| Retail Trade | 7 | 11,285,002 |
| Services | 6 | 54,621,247 |
| Wholesale Trade | 2 | 929,133 |