MBDA Federal Procurement Center

About this Center

The MBDA Federal Procurement Center is located in the Nation's Capital to provide access to federal procurement officials and prime contractors throughout the region. The Center serves minority-owned firms with annual revenues of more than $1 million. The Center is a part of MBDA's nationwide services network. It is the first MBDA business center solely focused on federal contracting.

Center representatives closely align with clients to understand their capabilities and unique offerings to the federal government, and assist them in developing customized near-term and long-term marketing strategies. The Center's personnel maintain strong federal agency knowledge, relationships, and contracting expertise.

Specific Services

- Facilitate relationships between minority business clients, and federal program managers and acquisition professionals
- Align client's mission, vision and capabilities with targeted procurement opportunities
- Initiate teaming of minority businesses with other clients, other minority enterprises, and The Center's strategic partners
- Provide updates on agency buying trends, policy and program initiatives, and regulatory changes
- Leverage the programs and resources of The Center's strategic partnering organizations to enhance benefit to clients

Partnerships

National Center for American Indian Enterprise Development (NCAIED)

National 8(a) Association

Armed Forces Communications and Electronics Association (AFCEA)

The Latino Coalition

UNCF Special Programs Corporations

Contact Information

1701 Pennsylvania Ave NW
Suite 300
Washington, DC 20006
Telephone: 202-737-0877

Joe Grabenstein
Executive Director
joeg@mbdacontracts.com

Claudia L. Barrera, MPA
Project Coordinator
cbarrera@mbdacontracts.com

Patricia Luna Ed.D.
Federal Acquisition Advisor
(Independent Contractor)
pluna@mbdacontracts.com

Frank Flutter
Federal Procurement Advisor
(Independent Contractor)
fflutter@mbdacontracts.com

Team Members, Joe Grabenstein, Claudia Barrera and Patricia Luna

Links

www.mbda.gov/businesscenters/federalprocurement

www.mbda.gov

www.meda.net

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