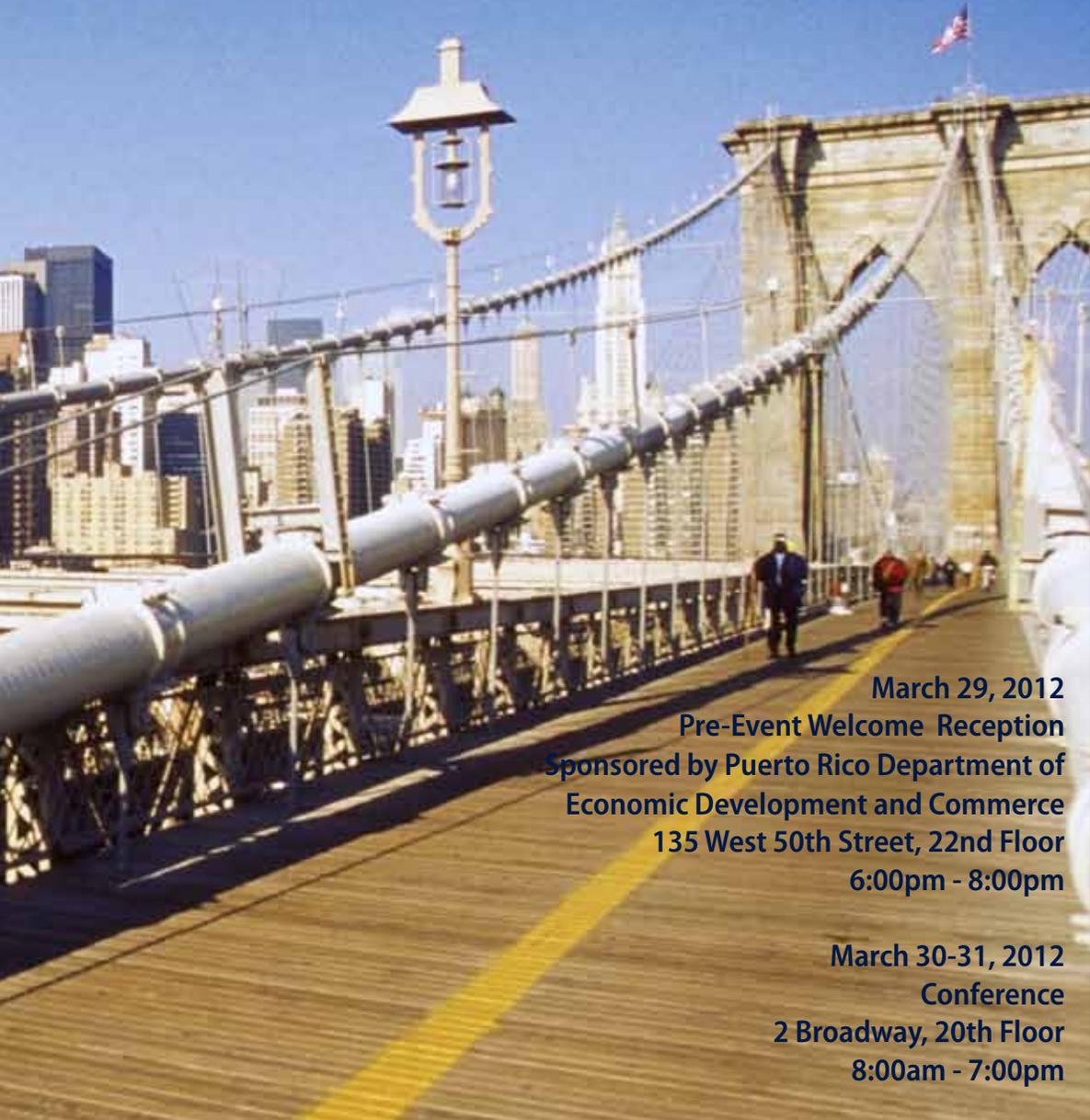


# NEW YORK CITY HISPANIC CHAMBER OF COMMERCE & PUERTO RICO DEPARTMENT OF ECONOMIC DEVELOPMENT

in conjunction with

The Metropolitan Transportation Authority, The Dormitory Authority of the State of New York, The Port Authority of New York/New Jersey, New York State Thruway Authority, Empire State Development Corporation, New York State Department of Transportation, the United States General Services Administration, the United States Small Business Administration, the U.S. Army Corps of Engineers, The State University of New York, the State University Construction Fund, the New York State Division of Housing & Community Renewal and the New York State Office of General Services

## Building New York 2012 Economic Development Summit



March 29, 2012  
Pre-Event Welcome Reception  
Sponsored by Puerto Rico Department of  
Economic Development and Commerce  
135 West 50th Street, 22nd Floor  
6:00pm - 8:00pm

March 30-31, 2012  
Conference  
2 Broadway, 20th Floor  
8:00am - 7:00pm

**A Special Construction Conference for MWDBEs**  
Access Information, Opportunities and New Relationships  
to Do Business in New York State



US Army Corps  
of Engineers®



THE PORT AUTHORITY OF NY & NJ



Empire State Development



The State University  
of New York



State University  
Construction Fund

NYS Division of

Homes & Community Renewal  
*Partnering to Improve and Preserve Our Homes and Communities*



# BUILDING BUSINESS CREATING JOBS

## THE GOAL

of this unique conference is to facilitate joint ventures and associations with Puerto Rican-based construction, construction related and professional service firms with New York State certified Minority and Women Owned Business Enterprises (MWBEs), Disadvantage Business Enterprises and Small Business Owners.

## THE MISSION

is designed to give assistance to newly established joint ventures and associations to maximize opportunities to bid on New York State public works projects as Prime Bidders. This business development strategy initiative will increase prime and subcontract awards to NYS certified MWBEs, Disadvantaged Business Enterprises and Small Business Owners.

The Building New York 2012 Economic Development Summit is aligned with New York State Governor Andrew Cuomo's directive to build capacity and increase contract awards to NYS-certified MWBEs.

President Obama has made small business growth and job creation top priorities in 2012. This unique conference brings together qualified Minority, Women-Owned and Disadvantaged Business Enterprises to learn about New York State and Federal procurement opportunities.

New contracts for small business create new jobs and retain existing ones.

Thursday, March 29

# WELCOME RECEPTION

Sponsored by - Puerto Rico Department of Economic Development and Commerce

Location - 135 West 50th Street, 22nd Floor, NY NY 10020

Time - 6:00pm - 8:00pm

## WELCOMING REMARKS

Honorable José Ramon Perez-Riera  
Secretary  
Economic Development & Commerce  
Puerto Rico

Honorable Luis G. Fortuno  
Governor  
Puerto Rico

Friday, March 30

# CONFERENCE

Location - MTA Headquarters, 2 Broadway, 20th Floor, NY NY 10004

Time - 8:00am - 7:00pm

### MORNING SESSION NYS Agencies Panel Discussions

7:00 am – 8:30 am Registration/Continental Breakfast (Sponsored by...)

8:30 am – 9:30 am

**Panel Discussion: Metropolitan Transportation Authority (MTA)**

- NYC Transit
- MTA Capital Construction
- MTA Long Island Rail Road
- MTA Metro-North Railroad
- MTA Bridges and Tunnels
- MTA Bus Company

9:30 am – 10:15 am

**Panel Discussion: NYS Thruway & NYS Department of Transportation**

10:15 am – 11:00 am

**Panel Discussion: Dormitory Authority of the State of New York (DASNY)**

11:00 am – 11:45 am

**Panel Discussion: The Port Authority of New York/New Jersey**

11:45 am – 12:15 pm

**Panel Discussion: The State University of New York (SUNY) & State University of New York Construction Fund**

12:15 pm – 12:45 pm

**Panel Discussion: Empire State Development Corporation (ESDC)**

12:45 pm – 1:30 pm

**Panel Discussion: NYS Division of Housing & Community Renewal and NYS Office of General Services**

1:30 pm – 2:30 pm

**NETWORKING LUNCH**

### AFTERNOON SESSION Federal Contracting Opportunities Panel Discussions

2:30 pm – 3:00 pm

**Panel Discussion: International Opportunities in the U.S.**

- U.S. Small Business Administration
- U.S. General Services Administration

3:00 pm – 3:30 pm

U.S. Army Corp of Engineers

3:30 pm – 4:45 pm

Business to Business Matchmaking Session

4:45 pm – 5:00 pm

Day Wrap Up/Summary

Preview of Saturday's Agenda

5:00 pm – 7:00 pm

**Networking Reception**

MTA Headquarters – 2 Broadway, New York City

Saturday, March 31

# CONFERENCE

Location - MTA Headquarters, 2 Broadway, 20th Floor, NY NY 10004

Time - 8.00am - 7.00pm

### MORNING SESSION NYS Agencies Presentations/PROCUREMENT OPPORTUNITIES IN NYS

8:30 am – 9:25 am

Continental Breakfast (Sponsored by...)

9:30 am – 11:30 am

**Certification Session: How to Become Certified as a DBE/MWBE**  
Presented by: MTA

11:30 am – 12:30 pm

Lunch/Networking Opportunities

12:45 pm – 3:00 pm

**Construction Site Visits**

- Fulton Transportation Hub
- Ground Zero

5:00 pm – 7:00 pm

**Networking Reception**

MTA Headquarters – 2 Broadway, New York City

# WHO SHOULD ATTEND?

- Construction related firms from Puerto Rico that can handle multi-million dollar bids and can demonstrate major projects they have done in PR for site checks.
- New York area MWBDE construction related firms.
- Construction related firms that can qualify for MWBDE certification.

# WHAT WILL YOU LEARN?

- How to bid on contracts from various state agencies.
- What contracts are available.
- How to link up with MWBDE firms in the NY area for joint bids.
- How to get state and federal MWBDE certifications.

# SPONSOR OPPORTUNITIES

- Luncheon sponsorship on Friday afternoon signage at rear luncheon area, logo on brochure as sponsor, acknowledgement at event.
- Networking reception Friday night, signage at event, logo on brochure as sponsor, acknowledgement at event.

# REGISTER



In Alliance with



2012 BUILDING NEW YORK ECONOMIC DEVELOPMENT SUMMIT  
TBD DATE  
PRE-REGISTRATION FORM

Due to limited seating priority will be given to Puerto Rican companies that are capable of bidding on prime contracts and can form alliances with MWDBE companies. Other considerations will be given to all pre registrations based on MWDBE certification eligibility and relevance to the economic summit as a company capable of bidding on contracts. All pre-registrants will be advised no later than date TBD of acceptance and sent entrance identification.

Firm Name \_\_\_\_\_

First and Last Name \_\_\_\_\_

Position/Title \_\_\_\_\_

Mailing Address \_\_\_\_\_

City/State/Zip Code \_\_\_\_\_

Office Phone # \_\_\_\_\_ Mobile # \_\_\_\_\_

Fax # \_\_\_\_\_

Email Address \_\_\_\_\_

Is your company a certified MWDBE? yes \_\_\_\_\_ no \_\_\_\_\_

Is your company a minority business? yes \_\_\_\_\_ no \_\_\_\_\_

Annual sales of your company: \_\_\_\_\_

Does your company have a website? \_\_\_\_\_

Description of your company \_\_\_\_\_

*MWDBE Minority, Women, Disadvantaged Business Enterprise*

