

# Expanding Sales through Government & Private Sector Procurement

**March 21, 2012, 6:00pm – 8:00pm**

ODA, 12 Heyward Street, Brooklyn, NY 11249



The MBDA Business Center (MBC) in conjunction with ODA Community Development, Brooklyn Economic Development Corporation (BEDC), Staten Island Small Business Development Center (SBDC) and the Brooklyn Hispanic Chamber of Commerce presents an informative **FREE** workshop for businesses seeking to expand their sales through procurement opportunities in the government and private sectors.

**Date and Time:** Wednesday, March 21<sup>st</sup> 6 p.m. - 8 p.m.

**Location:** ODA at 12 Heyward Street Brooklyn, NY 11249

## **Techniques in Proposal Writing/Bid Submission**

- Introduction to Proposal Writing Fundamentals
- Preparing a bid
- Private sector business opportunities

**Main Presenter:** *Kevin Howell, Anchor Business Consultancy*

Pre-registration is recommended, as seating is limited.

**This event is FREE and open to the public.**

---

**RSVP:** 718-522-5620 Ext: 300 Please leave phone and email contact information.