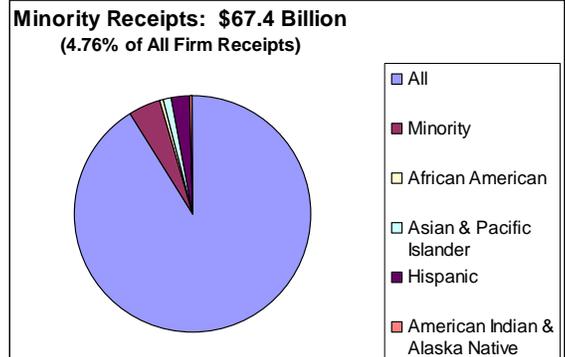


## Demographic and Business Statistics

- 1997 Total Population: 19,335,427 persons
- Total Firms: 1,525,972 firms
- Annual sales of all firms in the State: \$1.42 trillion
- 1997 Total Minority Population: 8,438,501 persons
- Total Minority-Owned Firms: 365,450 firms
- Annual sales of Minority-owned firms in State: \$67.3 billion
- Total African American-owned firms: 60,427 firms
- Annual sales from African American-owned firms: \$6.9 billion
- Asian & Pacific Islander-owned firms: 60,226 firms
- Annual sales of Asian & Pacific Islander-owned firms: \$18.8 billion
- Hispanic-owned Firms : 240,396 firms
- Annual sales of Hispanic-owned firms: \$39.5 billion
- American Indian & Alaska Natives-owned firms: 15,668 firms
- Annual sales of American Indian & Alaska Natives-owned firms: \$3.3 million

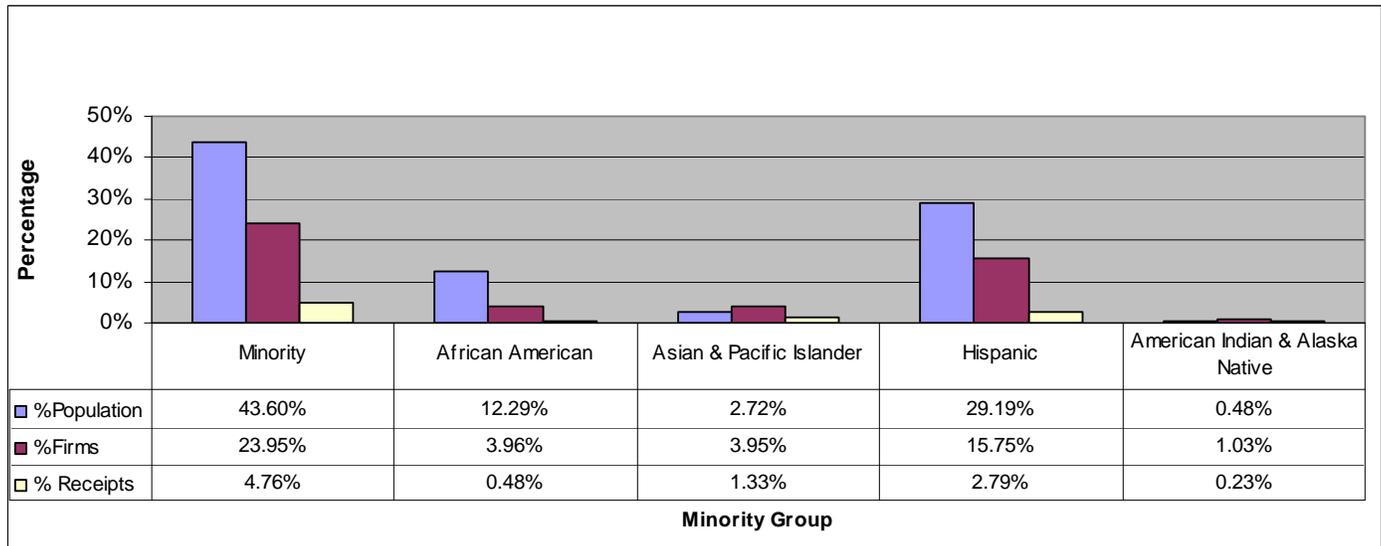


## Business Participation<sup>1</sup>

Group	BPR in the State of Texas	National BPR
All Groups	79	78
Non Minority Groups	106	91
Minority	43	42
African American	25	24
Asian & Pacific Islander	114	90
Hispanic	43	41
American Indian	169	85

## Parity<sup>2</sup>:

In the State of Texas, Asian & Pacific Islanders and American Indian & Alaska Natives have achieved parity, in terms of population size and business ownership. (See below chart). In terms of population size and annual receipts, no group has achieved parity. (See below chart).



<sup>1</sup> Business Participation Rate (BPR) is the number of business owners in a specific race/ethnic group for every 1,000 persons in that same group

<sup>2</sup> Parity is defined as the proportionality between the population percentage and the percent share of number of firms owned by the group.

### Industry Breakdown for All Firms in the State of Texas

Industry Description	Total number of firms	% of All Firms	Sales of all firms (\$1,000)	% of All Sales from All Firms	Employees	% of Employees from All Firms	Annual payroll (\$1,000)	% of Payroll from All Firms
<b>All industries</b>	1,525,972		\$1,415,535,633		7,074,209		196,697,293	
Agricultural services, forestry, fishing, mining	78,418	5.14%	\$50,666,030	3.58%	205,701	2.91%	8,395,503	4.27%
Construction industries	180,994	11.86%	\$68,902,181	4.87%	433,408	6.13%	12,776,930	6.50%
Manufacturing	44,868	2.94%	\$306,055,413	21.62%	1,070,066	15.13%	38,687,831	19.67%
Transportation, communications, and utilities	69,998	4.59%	\$137,839,540	9.74%	439,460	6.21%	15,518,067	7.89%
Wholesale trade	59,983	3.93%	\$337,766,328	23.86%	504,164	7.13%	18,213,472	9.26%
Retail trade	202,480	13.27%	\$198,226,266	14.00%	1,571,944	22.22%	23,233,309	11.81%
Finance, insurance and real estate industries	154,689	10.14%	\$137,797,701	9.73%	461,297	6.52%	17,194,688	8.74%
Service industries	631,544	41.39%	\$173,803,006	12.28%	2,386,335	33.73%	62,640,575	31.85%
Industries not Classified	106,557	6.98%	4,479,168	.32%	1,834	.03%	36,918	.02%

### Industries for Minority Groups in the State of Texas (Firms)

	Minority Firms <sup>i</sup>	African American	% of All Minority Firms	Asian & Pacific Islander	% of All Minority Firms	Hispanic	% of All Minority Firms	American Indian	% of All Minority Firms
<b>All industries</b>	376,717	60,427	16.04%	60,226	15.99%	240,396	63.81%	15,668	4.16%
Agricultural services, forestry, fishing, and mining	13,238	1,453	10.98%	1,436	10.85%	9,823	74.20%	526	3.97%
Construction industries	61,191	3,785	6.19%	1,526	2.49%	53,730	87.81%	2,150	3.51%
Manufacturing	7,817	1,042	13.33%	2,189	28.00%	4,246	54.32%	340	4.35%
Transportation, communications, and utilities	25,092	6,582	26.23%	1,002	3.99%	17,288	68.90%	220	.88%
Wholesale trade	9,159	898	9.80%	2,279	24.88%	5,845	63.82%	137	1.50%
Retail trade	49,699	5,379	10.82%	13,441	27.04%	30,460	61.29%	419	.84%
Finance, insurance and real estate industries	15,689	2,329	14.84%	3,813	24.30%	9,360	59.66%	187	1.19%
Service industries	148,884	31,835	21.38%	28,945	19.44%	86,945	58.40%	1,159	.78%
Industries not Classified	45,928	7,127	15.52%	5,449	11.86%	22,816	49.68%	10,536	22.94%

### Industries for Minority Groups in the State of Texas (Sales)

	Minority Sales <sup>ii</sup>	African American	% of Minority Sales	Asian & Pacific Islander	% of Minority Sales	Hispanic	% of Minority Sales	American Indian	% of Minority Sales
<b>All industries</b>	\$68,508,618	\$6,857,330	10.01%	\$18,849,333	27.51%	\$39,481,767	57.63%	\$3,320,188	4.85%
Agricultural services, forestry, fishing, mining	\$1,102,531	\$40,285	3.65%	\$254,801	23.11%	\$556,593	50.48%	\$250,852	22.75%
Construction industries	\$5,323,430	\$448,806	8.43%	\$375,361	7.05%	\$4,158,189	78.11%	\$341,074	6.41%
Manufacturing	\$3,824,229	\$282,662	7.39%	\$1,412,070	36.92%	\$1,839,050	48.09%	\$290,517	7.60%
Transportation, communications, utilities	\$3,488,203	\$1,033,605	29.63%	\$297,023	8.52%	\$2,088,111	59.86%	\$69,464	1.99%
Wholesale trade	\$17,171,892	\$394,564	2.30%	\$5,168,862	30.10%	\$11,357,218	66.14%	\$251,248	1.46%
Retail trade	\$14,757,939	\$1,323,450	8.97%	\$5,524,658	37.44%	\$7,717,074	52.29%	\$192,757	1.31%
Finance, insurance and real estate industries	\$2,715,859	\$162,701	5.99%	\$1,118,418	41.18%	\$1,408,076	51.85%	\$26,664	0.98%
Service industries	\$15,828,410	\$2,752,168	17.39%	\$3,956,224	24.99%	\$8,972,591	56.69%	\$147,427	0.93%
Industries not Classified	\$4,296,054	\$419,089	9.76%	741,917	17.27%	\$1,384,864	32.24%	1,750,184	40.74%

<sup>i</sup> In this column, minority firms do not reflect official Bureau of the Census minority firm estimates as reported in the 1997 Survey of Minority-Owned Business Enterprise. The sample size at this level does not allow for estimates of minority firms by industry and by metropolitan statistical area (MSA). Also, a Hispanic firm may be of any race, and therefore, may be included in one or more minority group. The Minority Sales<sup>ii</sup> figure does not reflect official Bureau of the Census minority sales estimates as reported in the 1997 Survey of Minority-Owned Business Enterprise