



Michael A. Bing - Project Director
DC MBDA Business Center

Michael A. Bing, serves as the Director of the Washington, DC Minority Business Center (DC MBC). The DC MBC provides technical assistance focused on, but not limited to, Capture Management, Business Development, Key Relationship Leverage, Assistance with Procurement and Contracts, Access to Capital, Proposal Development, Third Party Business Assessments and Post-Award Consulting to ethnically Minority Small and Medium Enterprises primarily in the Washington metropolitan area (DC–VA–MD–WV metropolitan statistical area). The DC MBDA Business Center is one of forty-five centers funded by the U.S. Department of Commerce’s Minority Business Development Agency (MBDA) nationwide. In 2013-14, the DC Center was able to assist clients in securing over \$1.3Billion in contracts and \$12Million in financing; in 2014-15 the DC Center secured \$178MM in contracts that created 222 jobs.

Prior to joining the National Community Reinvestment Coalition Mr. Bing was the Director of The Enterprise Center Capital Corporation (TEC-CC), a 501(c)(3) certified Community Development Financial Institution (CDFI), Community Development Entity (CDE) and U.S. Small Business Administration Micro Loan Intermediary. Mr. Bing managed the loan fund and administered all internal financial services, loan packaging, financial capacity assessments, and technical assistance for TEC-CC.

Preceding TEC-CC, Mr. Bing served as the Business Development Manager for The Enterprise Center’s Pennsylvania Minority Business Enterprise Center (PAMBEC) a federally-funded program of the Minority Business Development Agency U.S. Department of Commerce. Here, Mr. Bing focused on recruiting high-growth minority companies (with minimum sales of \$250,000/yearly) as clients to provide access to contracts and capital. While working with PAMBEC, the center generated \$86 Million in procurement and capital for clients in 2007.

Mr. Bing attended Chestnut Hill College and is a U.S. Department of Treasury New Market Tax Credit reviewer, and a certified instructor of NFTE and the Kauffman Foundation’s FastTrac. Mr. Bing is passionate about helping people achieve their dreams through entrepreneurial pursuits.