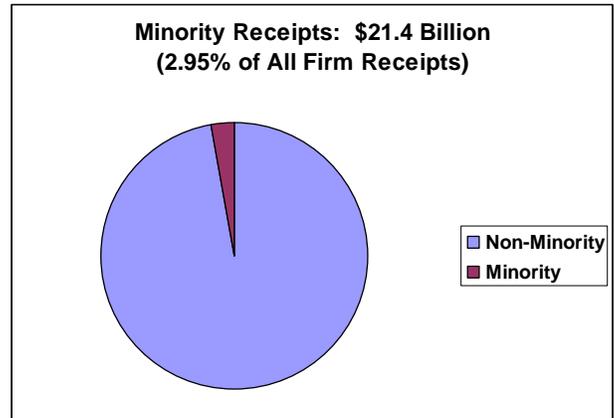


Demographic and Business Statistics

- 1997 Total Population: 8,191,365 persons
- 1997 Total Minority Population: 3,110,749 persons
- All firms: 598,175
- Annual sales of all firms: \$747.2 billion
- Total minority-owned firms: 95,685
- Annual sales of minority-owned firms: \$21.4 billion
- Total African American-owned firms: 35,569
- Annual sales of African American-owned firms: \$3.4 billion
- Asian & Pacific Islander-owned Firms: 32,733
- Annual sales of Asian & Pacific Islander-owned firms: \$13.2 billion
- Hispanic-owned Firms : 27,482
- Annual sales of Hispanic-owned firms: \$4.6 billion
- American Indian & Alaska Natives-owned Firms: 2,161
- Annual sales of Asian & Pacific Islander-owned firms: \$370.9 Million

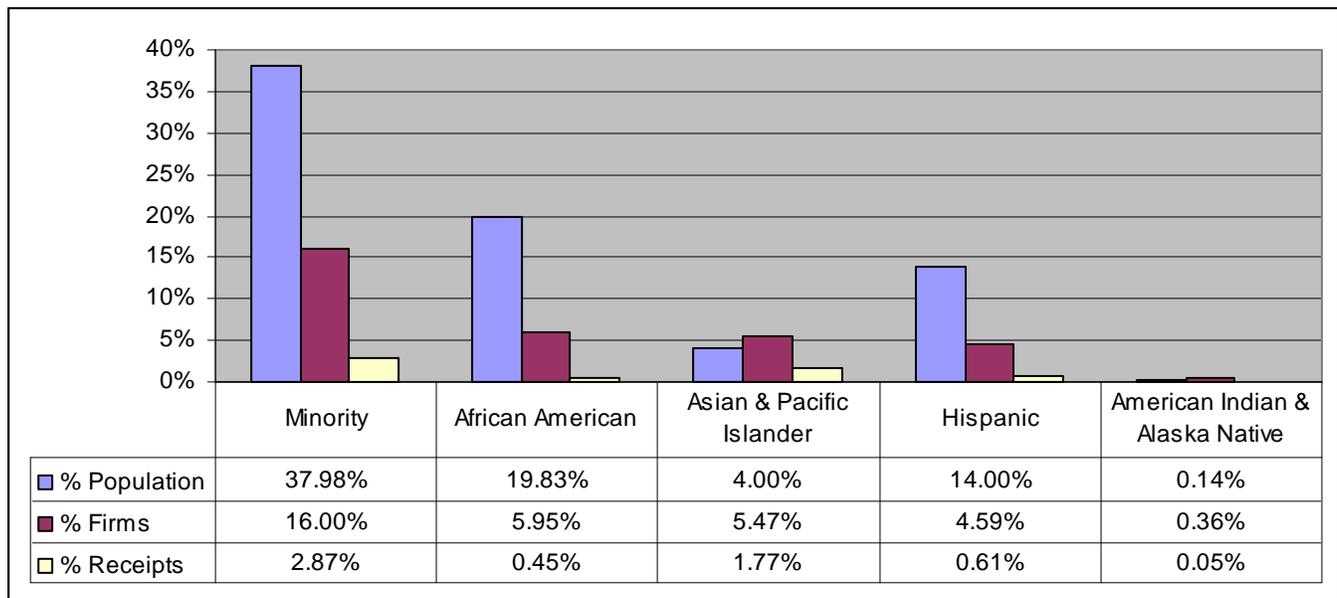


Business Participation¹

Group	MSA BPR: Chicago	National BPR
All	73	78
Non-Minority	99	91
Minority	31	42
African American	22	24
Asian & Pacific Islander	100	90
Hispanic	24	41
American Indian & Alaska Native	187	85

Parity²:

In the Chicago, IL PMSA, Asian & Pacific Islanders and American Indian & Alaska Natives have achieved parity, in terms of population size and business ownership. (See below chart).



¹ Business Participation Rate (BPR) is the number of business owners in a specific race/ethnic group for every 1,000 persons in that same group

² Parity is defined as the proportionality between the population percentage and the percent share of number of firms owned by the group.

Industry Breakdown for All Firms in the Chicago, IL PMSA

Industry Description	Total number of firms	% of All Firms	Sales of all firms (\$1,000)	% of All Sales from All Firms	Employees	% of Employees from All Firms	Annual payroll (\$1,000)	% of Payroll from All Firms
All industries	598,175		747,227,967		3,579,956		120,881,805	
Agricultural services, forestry, fishing, and mining	7,800	1.30%	2,235,764	0.30%	22,646	0.63%	712,403	0.59%
Construction industries	58,785	9.83%	32,864,997	4.40%	164,284	4.59%	6,791,023	5.62%
Manufacturing	19,735	3.30%	132,623,140	17.75%	694,825	19.41%	27,998,378	23.16%
Transportation, communications, and utilities	30,869	5.16%	38,127,984	5.10%	205,305	5.73%	7,613,825	6.30%
Wholesale trade	27,520	4.60%	235,785,740	31.55%	298,951	8.35%	13,081,686	10.82%
Retail trade	66,876	11.18%	80,843,808	10.82%	653,277	18.25%	11,072,878	9.16%
Finance, insurance and real estate industries	75,986	12.70%	118,232,765	15.82%	323,424	9.03%	16,185,243	13.39%
Service industries	263,976	44.13%	104,189,741	13.94%	1,216,717	33.99%	37,412,749	30.95%
Industries not Classified	48,220	8.06%	2,324,028	0.31%	527	0.01%	13,620	0.01%

Industries for Minority Groups in the Chicago, IL PMSA (Firms)

	Minority Firms ⁱ	African American	% of All Minority Firms	Asian & Pacific Islander	% of All Minority Firms	Hispanic	% of All Minority Firms	American Indian	% of All Minority Firms
All industries	160,897	35,569	37.17%	32,733	34.21%	1,304	18.13%	2,161	2.26%
Agricultural services, forestry, fishing, and mining	33,565	188	0.20%	52	0.05%	27,482	28.72%	35	0.04%
Construction industries	4,230	1,515	1.58%	479	0.50%	609	0.64%	233	0.24%
Manufacturing	1,358	320	0.33%	566	0.59%	2,430	2.54%	66	0.07%
Transportation, communications, and utilities	6,651	3,634	3.80%	2,672	2.79%	493	0.52%	156	0.16%
Wholesale trade	3,452	344	0.36%	1,641	1.72%	2,295	2.40%	33	0.03%
Retail trade	9,618	3,600	3.76%	6,810	7.12%	403	0.42%	116	0.12%
Finance, insurance and real estate industries	11,574	2,548	2.66%	2,399	2.51%	4,261	4.45%	30	0.03%
Service industries	32,320	18,659	19.50%	14,209	14.85%	2,186	2.28%	389	0.41%
Industries not Classified	24,012	4,766	4.98%	3,923	4.10%	10,873	11.36%	1,103	1.15%

Industries for Minority Groups in the Chicago, IL PMSA (Sales)

	Minority Sales ⁱⁱ	African American	% of Minority Sales	Asian & Pacific Islander	% of All Minority Sales	Hispanic	% of All Minority Sales	American Indian	% of Minority Sales
All industries	\$29,699,813	\$3,374,570	15.77%	\$13,244,106	61.89%	\$4,554,316	21.28%	\$370,927	1.73%
Agricultural services, forestry, fishing, and mining	No Data	No Data	No Data	\$5,206	0.02%	No Data	No Data	No Data	No Data
Construction industries	\$816,903	\$390,298	1.82%	\$254,119	1.19%	\$372,199	1.74%	\$49,200	0.23%
Manufacturing	No Data	No Data	No Data	\$1,036,805	4.84%	\$432,763	2.02%	\$174,973	0.82%
Transportation, communications, and utilities	\$1,546,416	\$302,226	1.41%	\$284,263	1.33%	\$199,684	0.93%	\$7,701	0.04%
Wholesale trade	No Data	\$197,069	0.92%	\$6,369,923	29.77%	No Data	No Data	No Data	No Data
Retail trade	\$7,812,674	\$637,791	2.98%	\$1,846,949	8.63%	\$795,031	3.72%	\$9,929	0.05%
Finance, insurance and real estate industries	No Data	\$188,643	0.88%	\$595,170	2.78%	No Data	No Data	No Data	No Data
Service industries	\$3,734,453	\$1,268,846	5.93%	\$2,587,493	12.09%	\$1,813,727	8.48%	\$56,710	0.27%
Industries not Classified	\$2,868,152	\$86,095	0.40%	\$264,176	1.23%	\$157,330	0.74%	\$37,234	0.17%

ⁱ In this column, minority firms do not reflect official Bureau of the Census minority firm estimates as reported in the 1997 Survey of Minority-Owned Business Enterprise. The sample size at this level does not allow for estimates of minority firms by industry and by metropolitan statistical area (MSA). Also, a Hispanic firm may be of any race, and therefore, may be included in one or more minority group. The Minority Salesⁱⁱ figure does not reflect official Bureau of the Census minority sales estimates as reported in the 1997 Survey of Minority-Owned Business Enterprise

