

A Catalyst for Global Business Expansion

ACCESS NEW SOURCES OF CAPITAL

EXPAND YOUR CUSTOMER BASE

ENTER NATIONAL AND GLOBAL MARKETS

INCREASE YOUR MARKET VALUE



**MINORITY BUSINESS
DEVELOPMENT AGENCY**
U.S. DEPARTMENT OF COMMERCE

Contact an MBDA Business Center today!

www.mbda.gov



OUR MISSION IS TO STRENGTHEN AMERICA'S COMPETITIVENESS

The Minority Business Development Agency (MBDA), a bureau of the U.S. Department of Commerce, is the only federal agency dedicated to the growth and global competitiveness of the U.S. minority-owned business sector. Our programs and services better equip minority-owned firms to create jobs, build scale and capacity, increase revenues, and expand regionally, nationally, and internationally. Services are provided through a network of more than 40 MBDA Business Centers across the United States, the District of Columbia, and Puerto Rico. MBDA is a catalyst for the global expansion of your business.

A world map in light gray with a grid of latitude and longitude lines. Overlaid on the map are several clusters of dots in white, red, gray, and blue. The white dots are in the upper left (North America/Europe), the red dots are in the upper right (Asia) and lower left (Africa), the gray dots are in the center (Europe/Asia), and the blue dots are in the lower right (Asia/Australia) and lower center (Africa/Asia).

MBDA GLOBAL BUSINESS SERVICES

- Access to Capital
- Access to Contracts
- Access to Markets
- Global and Export Assistance

ACCESS TO CAPITAL

Building scale and capacity is intricately linked to good credit, collateral, and profitability. Business development experts at MBDA conduct financial assessments including risk analysis, capital access capability analysis, and debt management. Once the capital structure and tactical approach are identified, MBDA partners with financial institutions and private investors to offer:

- Traditional and alternative financing
- Financial packaging and brokering
- Mergers and acquisitions consultation
- Customized financial forums
- Export financing and political risk insurance for emerging markets

ACCESS TO CONTRACTS AND MARKETS

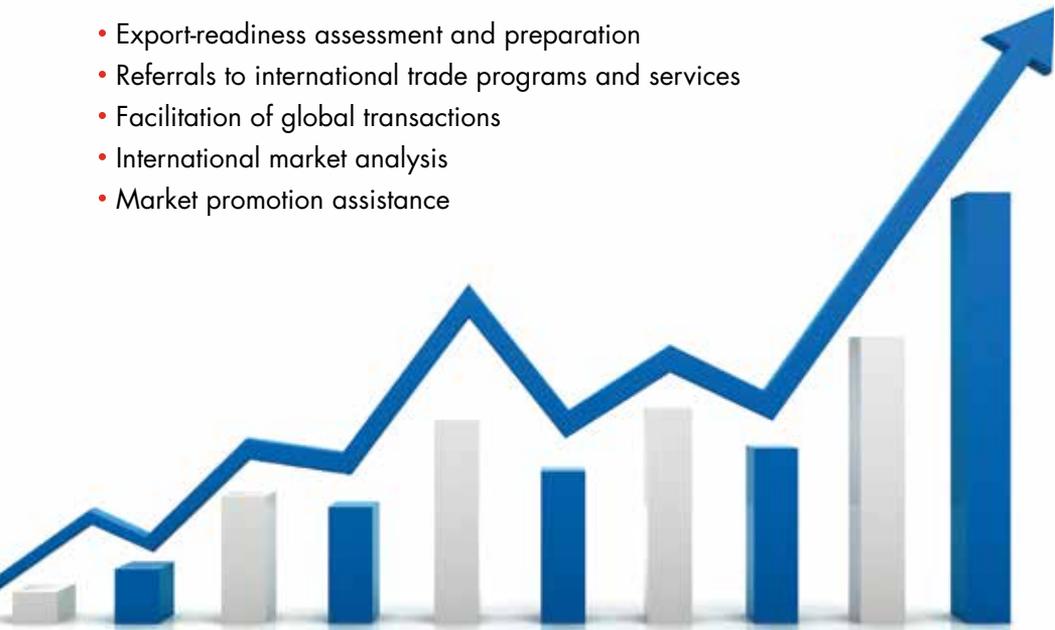
Expanding into new markets and growing your customer base improves your competitive advantage and leads to business success and sustainability. MBDA works with you to secure public and private sector business opportunities in the U.S. and abroad. Services provided by our certified export consultants include:

- Procurement identification and analysis
- Bid and proposal preparation
- Contract negotiations and closings
- Consultations on joint ventures and strategic partnerships
- Customized business-to-business matchmaking
- Certification assistance

EXPORT ASSISTANCE AND GLOBAL MARKET ACCESS

Promoting your success in the global marketplace is a priority for MBDA. To pave the way for you to access the seven billion consumers who live outside the United States, MBDA collaborates with trade promotion agencies. The Agency also promotes your interests with governments around the world and pursues emerging opportunities. Services provided by our certified export consultants include:

- Export-readiness assessment and preparation
- Referrals to international trade programs and services
- Facilitation of global transactions
- International market analysis
- Market promotion assistance



PARTNERING WITH MBDA

MBDA provides increased visibility and access for minority-owned firms by partnering with multi-national corporations, industry coalitions, and government agencies domestically and globally. We work closely with the International Trade Administration, also an agency of the U.S. Department of Commerce, to provide valuable financial, contract, and relationship opportunities. As an MBDA client, you are provided with customized business development solutions designed to achieve the results you expect.

We invite you to make MBDA a part of your domestic and international growth strategy.

To find the MBDA Business Center nearest you, visit www.mbda.gov.

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