



MBE Interview Profile

Company			
Company Address			
Phone/Cell Preferred			
Contact			
E-Mail			
Website			
Referred By			
Customer Since			
Ethnicity/Race			
DUNS Numbers			
Cage Code			
Industry			
NAIC Codes			
Annual Revenue	2020:	2019:	2018:
Security Clearance			
Certifications			
Fed: Past performance			
# of Full Time Employees			
# of Part Time Employees			
# of Minority Employees			
% of Revenue	Federal:	State:	Local/Private:
Key Words			
General Technical Assistance/Advisory Services Needs			

Specific Strategies	
Give a brief description of specific federal opportunities you are currently pursuing this fiscal year	
Please prioritize your top four areas of technical assistance/advisory needs with these agencies	
What is your product/service competitive advantage?	
If your product is a paradigm shift, describe how your target customer currently addresses the same need and how your product is more attractive	
What is your value proposition?	
MBDA Business Center Affiliation	
MBDA Business Center Contact Info	
Banks	
Industry Awards	
Locations Headquarters/ Other Facilities	
List of Federal Agencies you have worked with (as Prime Contractor or Subcontractor)	
Larger Customers	
IDIQs	
Strategic Partners	
Willing or Export Ready?	
Company's Next Steps	

****Once completed, please email to info@mbda-fpc.com along with your 1-2 page Capabilities Statement****