

Introductory Information Form

Contact Information:

Contact Name:

Contact Title:

Telephone:

E-mail:

Company Information:

Company Name:

Company Address:

Year Started Operations:

Number of employees:

NAICS Code or brief description of products or services:

Company Size:

(in USD)

	2012	2013	2014	2015 YTD
Revenues				
Exports				
Net Profit				

Product(s) of Interest:

<input type="checkbox"/>	Working Capital	Revolving line of credit or transaction specific loan (U.S. exporters)
<input type="checkbox"/>	Term Financing to Overseas Customer	Non-U.S. company buying U.S.-manufactured capital equipment
<input type="checkbox"/>	Export Trading Company or P.O. Lending	Convert international transaction into a domestic sale OR finance the import goods into the United States
<input type="checkbox"/>	Project Finance	Long-term debt financing for international project
<input type="checkbox"/>	Business Development	Assistance to expand in overseas markets

Brief Description of Proposed Transaction: *(size of transaction, borrower/obligor, timing)*

Documentation that may be requested:

- Three years of financial statements on the company
- Current projections and/or year to date numbers
- Documentation for specific transactions to be funded, i.e. purchase order, sales contract, etc.

(Source of Referral: DC MBDA Business Center)