



# GREAT BUSINESS OPPORTUNITIES IN ORANGE COUNTY!

Society of American Military Engineers

*Presents the*

## Federal Business Opportunities Symposium

Hosted by Orange County Post in Honor of Dr. Peter R. Supko

### THE FUTURE IS NOW

*It's time to register for the SAME-Orange County Post's  
popular Federal Business Opportunities Symposium*

Top notch speakers representing the Navy, Corps of Engineers, Air Force and regional military bases will be represented. This event has gained the reputation as the premier symposium in Southern California to learn about Federal business opportunities. Last year we had over 400 attendees and 70 exhibit booths, so bring plenty of business cards!

The cost is \$150 for members and \$185 for non-members until November 1, 2013. The rates go up after the 1st to \$185 for members and \$225 for non-members. For active duty military and SAME student members, the cost is \$25.00. To register go to <http://sameoc.org/calendar.html> and look for the **REGISTER NOW** button for the November 14th event. Day of the event (walk-in) registration is \$250, so register now! See page 3 for **new** SAME Membership + Attendance Special.

Sponsorships and exhibit spaces are also available to maximize your firm's exposure; please see second side of this flyer for sponsorship opportunities.

This year we will be at the Hyatt Regency Irvine which is located at 17900 Jamboree Road, Irvine, CA 92614, just south of the 55/405 junction.

We have a courtesy block of rooms at \$155 per night from Wednesday to Thursday, if you wish to stay overnight. You can reserve online now at <https://resweb.passkey.com/go/SAMEII> or by calling the hotel at (949) 975-1234 and mention SAME. Proceeds from this event will support our Scholarship Fund and donations will be made to the American Cancer Society in honor of Dr. Peter Supko and to Operation Rebound.

**Hyatt Regency Irvine**  
**November 14, 2013 from 7:30 a.m. - 2:30 p.m.**  
**17900 Jamboree Road, Irvine, CA 92614**



**SAME ORANGE COUNTY POST**

# Annual Federal Business Opportunities Symposium

Thursday, November 14, 2013 | Hyatt Regency Irvine

## Sponsor / Exhibitor Registration Form

### THE FUTURE IS NOW

Times have changed in terms of Federal Government contracting. This is resulting in significant challenges and changing opportunities in the future. Your Symposium Planning Committee is pursuing a speaker slate for our November event that will help us all to understand and address some of these changes. Top level representatives from NAVFAC, SW, Army COE and BRAC will weigh in on some of the implications of the changes that have and are happening. In addition, they will present details on upcoming opportunities that will help the government meet their goals and objectives. We have asked our speakers to update us on their upcoming opportunities and acquisition strategies including MEGA and Performance Based Remediation. **The FUTURE is NOW.**

*Another focus area for the Forum is something that relates to SAME's mission - Caring for our Vets and Community Support. Let's be the organization that reminds everyone not to forget our Veterans and their families regarding their service to our country. The Forum also recognizes one of the leaders of the Orange County Post, Dr. Peter Supko, who succumbed to cancer in 2009.*

Category		Cost	Total
<b>Gold Sponsor</b>	One choice exhibit space, four attendees, name/logo on signage and in slide show, full page ad in program, one representative at lunch table with keynote speaker, opportunity to make a one minute oral presentation during lunch. Company name announced during presentations and lunch.	\$3,000	
<b>Silver Sponsor</b>	One preferred exhibit space, three attendees, name/logo on signage and in slide show, half page ad in program, name announced during presentations and lunch.	\$1,500	
<b>Bronze Sponsor</b>	One exhibit space, two attendees, name/logo on signage and in slide show, 1/4 page ad in program, name announced during presentations.	\$750	
<b>Lunch Sponsor</b>	One attendee, name on signage and in slide show, recognition during lunch and business card ad in program.	\$500	
<b>Exhibitor</b>	One exhibit space and one attendee.	\$400	
<b>Break Sponsor</b>	Name on signage and in slide show, and logo in program. (Attendee not included)	\$250	
<b>Small Business Sponsor</b>	Name in slide show and logo in program. (Attendee not included)	\$150	
<b>Sponsor / Exhibitor Additional Attendee Registration (per attendee)</b>		\$150	
<i>*If registration after 11/01/2013, add \$35 per person</i>		+ \$35	
<b>Power per booth (note if you need power for your booth you must pre-order it)</b>		\$45	
<b>Total Enclosed</b>			

Firm Name \_\_\_\_\_

Street Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Contact Name \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Names of Attendees:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

To register as a Sponsor or Exhibitor, please email this form and mail a check with a copy of the form to **Ms. Alicia Meza c/o URS Corp 2020 East First Street, Suite 400, Santa Ana, CA 92705**. Payments should be in the amount of the "Total Enclosed" and made out to the "Society of American Military Engineers, OC Post".

For More Information, please contact:

**Ms. Alicia Meza**, Registration Chair  
URS Corporation  
alicia.meza@urs.com

**Mr. Don McDougald**, Sponsorship Chair  
VA Consulting, Inc.  
dmcdougald@vaconsultinginc.com

**Ms. Sharon Bison**, Symposium Chair  
SCS Engineers  
sbison@scsengineers.com



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### Sponsor / Exhibitor Benefits

Sponsorship Benefits	Sponsorship Types						Exhibitor Only
	Gold	Silver	Bronze	Lunch	Break	Small	
One Rep. at Keynote Speaker Table	★						
One Minute Oral Presentation	★						
Exhibit Space <i>(Assigned in order of registration)</i>	★ First	★ Second	★ Third				★ Fourth
Complimentary Registrations	4	3	2	1			1
Signage	★	★	★	Name	Name		
Continuous Slide Show	★	★	★	Name	Name	Name	
Sponsorship Announcement	★	★	★	★	★		
Program Ad Size	Full Page	Half Page	¼ Page	Bus Card	Logo	Logo	

### New SAME Membership + Attendance Special

Join the Orange County Post of SAME as an Individual Member as part of your registration for \$220 *and save \$50!*

Download the Individual Member application at [www.same.org](http://www.same.org) under the membership tab and email it and your Symposium Registration and payment to Alicia Meza; the OC Post will take it from there.

As an added incentive, your membership will include two free months plus a full year!

Hyatt Regency Irvine

November 14, 2013 from 7:30 a.m. - 2:30 p.m.

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