

MBDA Business Center – Miami

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PROJECT DIRECTOR

Mr. Jorge Iglesias serves as the Project Director for the MBDA Business Center in Miami, Florida. Because of his extensive background in construction and contract procurement, he acts as Advisor and carries special responsibilities for the Center's Construction & Procurement Services.

Mr. Iglesias is a professional management consultant with over twenty years' experience providing technical and managerial assistance to minority-owned businesses in Florida. In addition, Mr. Iglesias works with assigned clients conducting business analyses, market feasibility studies, developing and implementing business and marketing plans, and assisting with bid proposals.



With his engineering and construction general contractor training and expertise, Mr. Iglesias helps the Miami Business Center to focus on sourcing contracts for MBEs in Construction. He works extensively to provide estimating, pricing, bid preparation, and minority certification services to the Center's clients. He works closely with the Center's Operator in establishing and maintaining relationships with commercial and government procurement officials, and with bond financing agents and surety companies to obtain relevant opportunities in financing for MBEs.

Mr. Iglesias has previously worked as a Sales Engineer with General Electric Company in South Florida, as a Mechanical Engineer with GE Aircraft Engine Group in Lynn, Massachusetts, and as a Research Engineer at Massachusetts Institute of Technology, Electrical Engineering Department in Cambridge, Massachusetts. He has been associated with the MBDA Business Center Program since its establishment in Miami, Florida in the mid 1980's.

Mr. Iglesias holds a Master's Degree in Engineering Management and a Bachelor of Science Degree in Mechanical Engineering from Northeastern University in Boston, Massachusetts.