Contracts, financial transactions, and jobs created/retained are verified by MBDA headquarters staff. MBDA performance data is maintained in the Agency's CRM database and was retrieved for this report on December 17, 2013.

**J O B S  C R E A T E D  A N D  R E T A I N E D**

*Jobs retained not tracked prior to FY 2012*

**C O N T R A C T S  & C A P I T A L  A W A R D E D**

**R E T U R N  O N  I N V E S T M E N T**


- Baltimore, Maryland
- Bridgeport, Connecticut
- Bronx, New York
- District of Columbia
- Houston, Texas
- San Francisco, California
- St. Louis, Missouri
FY 2013 JOBS CREATED AND RETAINED

In FY 2013, for the second consecutive year, manufacturing represents the industry sector with the highest total value of contract awards.

FY 2013 CONTRACTS AND CAPITAL BY SECTOR SOURCE

<table>
<thead>
<tr>
<th>Source</th>
<th>PRIVATE</th>
<th>FEDERAL GOVERNMENT</th>
<th>STATE GOVERNMENT</th>
<th>LOCAL GOVERNMENT</th>
<th>NOT DISCLOSED</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dollar Value of Contracts</td>
<td>$1,808,690,695</td>
<td>$822,381,448</td>
<td>$62,447,804</td>
<td>$492,234,137</td>
<td>$59,426,856</td>
<td>$3,245,180,941</td>
</tr>
<tr>
<td>Dollar Value of Capital</td>
<td>$1,325,062,629</td>
<td>$212,165,257</td>
<td>$1,186,600</td>
<td>$2,249,084</td>
<td>$3,646,800</td>
<td>$1,544,310,370</td>
</tr>
<tr>
<td>TOTAL DOLLAR VALUE</td>
<td>$3,133,753,324</td>
<td>$1,034,546,705</td>
<td>$63,634,404</td>
<td>$494,483,221</td>
<td>$63,073,656</td>
<td>$4,789,491,311</td>
</tr>
</tbody>
</table>

PUBLIC SECTOR

FY 2013 CONTRACTS BY INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>AMOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Construction</td>
<td>$1,071,017,486</td>
</tr>
<tr>
<td>Finance, Insurance &amp; Real Estate</td>
<td>355,724</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>1,323,737,879</td>
</tr>
<tr>
<td>Other</td>
<td>65,293,208</td>
</tr>
<tr>
<td>Agriculture, Forestry, Fishing &amp; Hunting</td>
<td>251,398</td>
</tr>
<tr>
<td>Services</td>
<td>438,862,970</td>
</tr>
<tr>
<td>Transportation, Warehousing &amp; Public Utilities</td>
<td>97,535,800</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>244,380,522</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>3,745,954</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$3,245,180,941</td>
</tr>
</tbody>
</table>

MBDA PERFORMANCE METRICS

Contracts and capital are reported at face value and do not reflect multiplier effects or discounting.

Dollar value of contracts reflects the total dollar value of successfully awarded contracts and/or the total principal value of executed sales/delivery contracts of services/products/intellectual rights and/or other binding financial considerations secured by clients, with the assistance of MBDA.

Dollar value of capital represents the principal value of approved loans, equity financing, bonds, leases (property and equipment), and assets under management or other binding financial agreements secured by clients of the project, with the assistance of MBDA. Eligible financial transactions are those that have a specific dollar value, and which expand the client’s capital base/operations, or produce some other direct commercial benefit for the client firm.

Jobs created and retained includes the number of new full-time and/or part-time positions reported on the client’s payroll; and positions MBDA clients would have eliminated without the contract and/or financing obtained with the help of MBDA.

Return on taxpayer investment is computed by dividing the total value of FY 2013 contracts and capital by the Agency’s FY 2013 appropriation of $27,472,000.