

The State of

Minority Business in the Austin-San Marcos, TX MSA

Demographic and Business Statistics

• 1997 Total Population: 826,379 persons

1997 Total Minority Population: 327,325 persons

• All firms in region: 99,563

• Annual sales of all firms in region: \$87.1 billion

• Total minority-owned firms: 167,000

Annual sales of minority-owned firms: \$2.4 billion

Total African American-owned firms: 2,517

Annual sales of African American-owned firms: \$186.3 million

Asian & Pacific Islander-owned Firms: 2,717

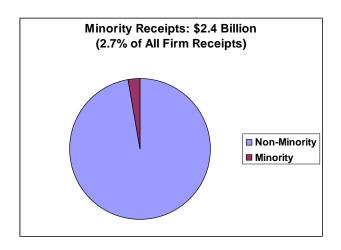
Annual sales of Asian & Pacific Islander-owned firms: \$758.7 million

• Hispanic-owned Firms: 11,130

Annual sales of Hispanic-owned firms: \$1.3 billion

American Indian & Alaska Natives-owned Firms: 518

Annual sales of Asian & Pacific Islander-owned firms: \$88.8 million

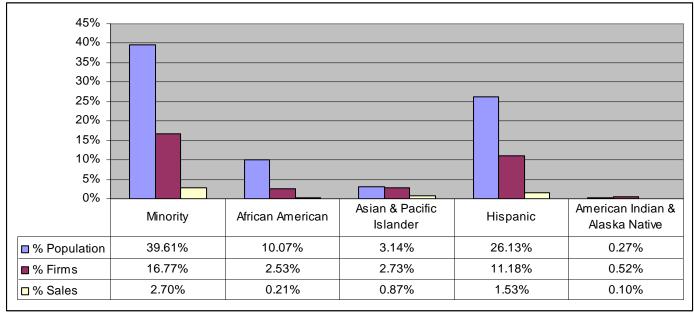


Business Participation¹

Group	MSA BPR: Anchorage	National BPR
All	<mark>120</mark>	<mark>78</mark>
Non-Minority	<mark>166</mark>	<mark>91</mark>
Minority The Control of the Control	<mark>51</mark>	<mark>42</mark>
African American	<mark>30</mark>	<mark>24</mark>
Asian & Pacific Islander	<mark>105</mark>	<mark>90</mark>
Hispanic His	<mark>52</mark>	<mark>41</mark>
American Indian & Alaska Native	<mark>233</mark>	<mark>85</mark>

Parity²:

In the Austin-San Marcos, TX MSA, no groups have achieved parity, in terms of population size and business ownership. In terms of population size and annual receipts, no group has achieved parity. (See below chart).



¹ Business Participation Rate (BPR) is the number of business owners in a specific race/ethnic group for every 1,000 persons in that same group

² Parity is defined as the proportionality between the population percentage and the percent share of number of firms owned by the group.

Industry Description	Total number of firms	% of All Firms	Sales of all firms (\$1,000)	% of All Sales from All Firms	Employees	% of Employees from All Firms	Annual payroll (\$1,000)	% of Payroll from All Firms
All industries	99,563		\$87,102,088		444,496		\$12,500,589	
Agricultural services, forestry, fishing, mining	3,351	3.37%	\$499,264	0.57%	4,743	1.07%	\$100,655	0.81%
Construction industries	11,414	11.46%	\$4,770,238	5.48%	27,920	6.28%	\$821,065	6.57%
Manufacturing	2,688	2.70%	\$25,340,517	29.09%	73,749	16.59%	\$2,900,146	23.20%
Transportation, communications, utilities	3,121	3.13%	\$3,219,491	3.70%	17,836	4.01%	\$589,030	4.71%
Wholesale trade Retail trade	3,275 11,197	3.29% 11.25%	\$10,800,639 \$19,924,041	12.40% 22.87%	24,449 99,454	5.50% 22.37%	\$906,653 \$1,540,008	7.25% 12.32%
Finance, insurance and real estate industries	12,341	12.40%	\$9,844,069	11.30%	32,638	7.34%	\$1,129,329	9.03%
Service industries	46,238	46.44%	\$12,318,957	14.14%	163,572	36.80%	\$4,511,248	36.09%
Industries not Classified	6,137	6.16%	\$384,872	0.44%	135	0.03%	\$2,455	0.02%

Industries for Minority Groups in the Austin-San Marcos, TX MSA (Firms)

	Minority Firms ⁱ	African American	% of All Minority Firms	Asian & Pacific Islander	% of All Minority Firms	Hispanic	% of All Minority Firms	American Indian	% of All Minority Firms
All industries	Minority	2,517	15.07%	2,717	16.27%	11,130	66.65%	518	3.10%
Agricultural services, forestry, fishing, and mining	16,882	46	0.28%	No Data	No Data	183	1.10%	10	0.06%
Construction industries	No Data	244	1.46%	9	0.05%	3,900	23.35%	112	0.67%
Manufacturing Transportation,	4,265	19	0.11%	36	0.22%	291	1.74%	6	0.04%
communications, and utilities	352	155	0.93%	No Data	No Data	No Data	No Data	1	0.01%
Wholesale trade	No Data	29	0.17%	98	0.59%	133	0.80%	20	0.12%
Retail trade	280	110	0.66%	679	4.07%	768	4.60%	35	0.21%
Finance, insurance and real estate industries	1,592	No Data	No Data	8	0.05%	684	4.10%	No Data	No Data
Service industries	No Data	1,387	8.31%	1,659	9.93%	4,243	25.41%	63	0.38%
Industries not Classified	7,352	338	2.02%	188	1.13%	No Data	No Data	272	1.63%

Industries for Minority Groups in the Austin-San Marcos, TX MSA (Sales in 1,000s)

	Minority Sales ⁱⁱ	African American	% of All Minority Sales	Asian & Pacific Islander	% of All Minority Sales	Hispanic	% of All Minority Sales	American Indian	% of All Minority Sales
All industries	\$2,370,198	\$186,353	7.91%	\$758,653	32.21%	\$1,336,367	56.73%	\$88,825	3.77%
Agricultural services, forestry, fishing, mining	No Data	No Data	No Data	No Data	No Data	\$4,200	0.18%	No Data	No Data
Construction industries	No Data No Data	\$22,837	0.97% No Data	No Data	No Data	\$673,627	28.60%	No Data No Data	No Data No Data
Manufacturing Transportation, communications, utilities	No Data	No Data \$13,947	0.59%	\$3,494 No Data	0.15% No Data	\$96,921 No Data	4.11% No Data	No Data	No Data
Wholesale trade	No Data	No Data	No Data	\$146,549	6.22%	\$27,122	1.15%	No Data	No Data
Retail trade	No Data	No Data	No Data	\$253,492	10.76%	\$115,665	4.91%	No Data	No Data
Finance, insurance and real estate industries	No Data	No Data	No Data	No Data	No Data	\$63,671	2.70%	No Data	No Data
Service industries	\$629,812	\$43,978	1.87%	\$250,501	10.63%	\$328,271	13.94%	\$7,062	0.30%
Industries not Classified	No Data	\$13,775	0.58%	\$8,101	0.34%	No Data	No Data	\$2,695	0.11%

ⁱ In this column, minority firms do not reflect official Bureau of the Census minority firm estimates as reported in the 1997 Survey of Minority-Owned Business Enterprise. The sample size at this level does not allow for estimates of minority firms by industry and by metropolitan statistical area (MSA). Also, a Hispanic firm may be of any race, and therefore, may be included in one or more minority group. The Minority Salesⁱⁱ figure does not reflect official Bureau of the Census minority sales estimates as reported in the 1997 Survey of Minority-Owned Business Enterprise