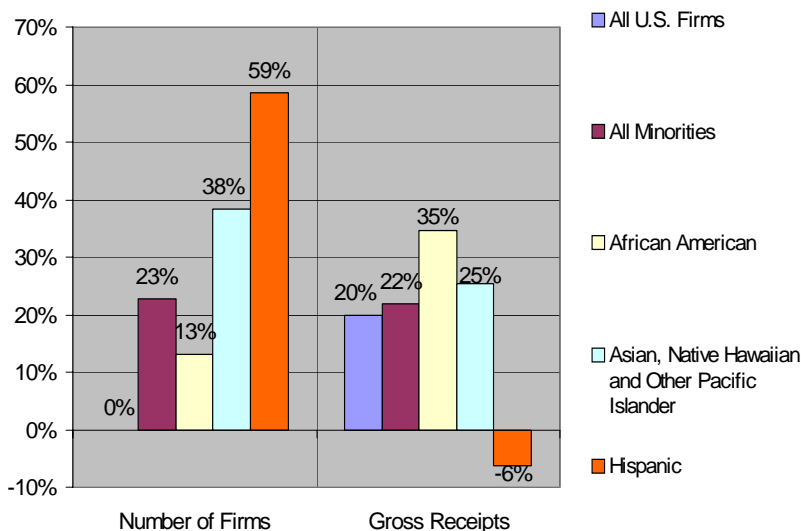


| Summary Statistics by Group in the Indianapolis-Anderson-Columbus, IN – CSA - 2002 | | | | | |
|--|-----------------|--------------------------------|----------------------------------|-------------------------------------|----------------|
| Group | Number of Firms | Total Gross Receipts (\$1,000) | Average Gross Receipts (\$1,000) | Number of Firms with Paid Employees | Paid Employees |
| African American | 6,786 | \$853,488 | \$126 | 695 | 4,959 |
| American Indian & Alaska Native | 499 | \$62,048 | \$124 | 68 | 388 |
| Asian | 2,267 | \$866,295 | \$382 | 778 | 6,734 |
| Hispanic | 1,503 | \$238,399 | \$159 | 240 | 1,739 |
| Native Hawaiian & Other Pacific Islander | n/a | n/a | n/a | n/a | n/a |
| All Minority | 10,950 | 2,016,583 | \$184 | 1,765 | 13,846 |
| All U.S. Firms (includes publicly-held) | 142,511 | 172,973,643 | \$1,214 | 36,307 | 839,768 |

- In 2002, there were over 142,000 minority firms in the Indianapolis-Anderson-Columbus Indiana Combined Statistical Area (CSA).
- Minority firms generated more than \$2 billion in annual gross receipts and employed nearly 14,000 workers.
- Minority firms represented 8% of all U.S. firms located in the Indianapolis-Anderson-Columbus CSA in 2002.
- The Indianapolis-Anderson-Columbus, IN CSA includes the Anderson Metropolitan Statistical Area (MSA), Columbus MSA, Crawfordsville MSA, Indianapolis MSA, New Castle MSA, and North Vernon MSA.

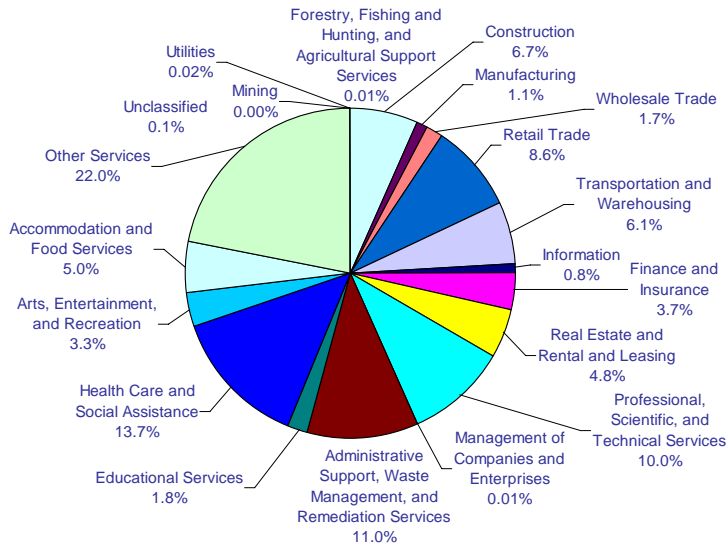
Change in Number of Firms and Gross Receipts for Firms in Indianapolis (consolidated city), IN 1997 - 2002



- The number of minority firms in Indianapolis (consolidated city), IN increased by 23% between 1997 and 2002, compared to a 0% increase for all U.S. firms during the same period.
- The number of African American firms and gross receipts increased by 13% and 35%, respectively during the same period.
- The number of firms owned by Asians, Native Hawaiian and Other Pacific Islanders also increased by 38% and their gross receipts by 25% between 1997 and 2002.
- Hispanic firms were the only group to experience growth in their number of firms (59%) but a decline in gross receipts (-6%) during the same period.

Source: U.S. Census Bureau, 2007 Special Tabulation for all minority firms in 2002; 2002 Survey of Business Owners, Company Summary, September 2006; 1997 Survey of Minority- and Women-Owned Business Enterprises, July 2001. All U.S. Firms include publicly-held, foreign-owned and non-profit firms. Statistics for All Minority Firms and all groups do not include publicly-held, foreign-owned and non-profit entities. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. S = Estimates are suppressed when publication standards are not met. n/a = not available. Growth trends for the Indianapolis-Anderson-Columbus, IN CSA are not represented because 1997 and 2002 data for the same related counties is not available. Growth in number of firms and gross receipts for Minority Firms and Asian, Native Hawaiian and Other Pacific Islander firms between 1997 and 2002 represent MBDA's estimates. Due to the exclusion of tribally held governments in 2002, data for American Indian and Alaska Native firms for 1997 and 2002 are not directly comparable.

Representation of Minority Firms in the Indianapolis-Anderson-Columbus, IN – CSA, by Industry



- In 2002, minority-owned firms in the Indianapolis-Anderson-Columbus, IN CSA were more concentrated in the following industries: other services (22%); health care and social assistance (13.7%); administrative support, waste management, and remediation services (11%); and professional, scientific, and technical services (10%).
- There were 2,405 minority firms in other services; 1,501 in health care and social assistance; 1,201 in administrative support, waste management, and remediation services; and 1,090 in professional, scientific, and technical services.

Number of Minority Firms in the Indianapolis-Anderson-Columbus, IN – CSA, by Industry - 2002

| 1 Industry | African American | American Indian & Alaska Native | Asian | Hispanic | Native Hawaiian & Other Pacific Islander | All Minority | % of All Minority Firms |
|--|------------------|---------------------------------|--------------|--------------|--|---------------|-------------------------|
| Forestry, Fishing and Hunting, and Agricultural Support Services | 0 | 1 | 0 | 1 | n/a | 1 | 0.01% |
| Mining | 0 | 0 | 0 | 0 | n/a | 0 | 0.0% |
| Utilities | 2 | 0 | 0 | 0 | n/a | 2 | 0.02% |
| Construction | 262 | S | 90 | 334 | n/a | 732 | 6.7% |
| Manufacturing | 54 | 13 | 42 | 12 | n/a | 121 | 1.1% |
| Wholesale Trade | 47 | 3 | 87 | 44 | n/a | 181 | 1.7% |
| Retail Trade | 531 | S | 247 | 118 | n/a | 938 | 8.6% |
| Transportation and Warehousing | 589 | S | 18 | S | n/a | 667 | 6.1% |
| Information | S | 1 | S | S | n/a | 88 | 0.8% |
| Finance and Insurance | 273 | S | 51 | 78 | n/a | 402 | 3.7% |
| Real Estate and Rental and Leasing | 338 | S | 81 | S | n/a | 521 | 4.8% |
| Professional, Scientific, and Technical Services | 591 | S | 299 | 129 | n/a | 1,090 | 10.0% |
| Management of Companies and Enterprises | 0 | 0 | 1 | 0 | n/a | 1 | 0.01% |
| Administrative Support, Waste Management, and Remediation Services | S | S | 175 | 142 | n/a | 1,201 | 11.0% |
| Educational Services | 112 | 1 | 36 | 44 | n/a | 193 | 1.8% |
| Health Care and Social Assistance | 1,080 | 40 | 260 | 130 | n/a | 1,501 | 13.7% |
| Arts, Entertainment, and Recreation | 248 | 31 | 43 | 55 | n/a | 363 | 3.3% |
| Accommodation and Food Services | 102 | S | 381 | 55 | n/a | 544 | 5.0% |
| Other Services | 1,710 | S | 429 | 201 | n/a | 2,405 | 22.0% |
| Unclassified | 0 | 0 | 7 | 0 | n/a | 7 | 0.1% |
| All Minority Firms | 6,786 | 499 | 2,267 | 1,503 | n/a | 10,950 | 100.1% |

Source: U.S. Census Bureau's 2007 Special Tabulation for all minority firms in 2002, *2002 Survey of Business Owners, Company Summary*, September 2006. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. Other Services includes firms not provided for elsewhere in the classification system which are engaged in activities such as equipment and machinery repairing, promoting religious activities, grant-making, advocacy, providing dry-cleaning and laundry services, personal care services and dating services. S = Estimates are suppressed when publication standards are not met. n/a = not available. Total percentages for minority firms by industry may exceed 100% because some firms may be classified in more than one industry. For more information on MBDA methodology, please review *The State of Minority Business Enterprises* at www.mbda.gov/minoritybizfacts. For information on Census' data methodology and standard errors, please visit www.census.gov/csd/sbo/index.html. Prepared by MBDA's Office of Business Development, December 2007.