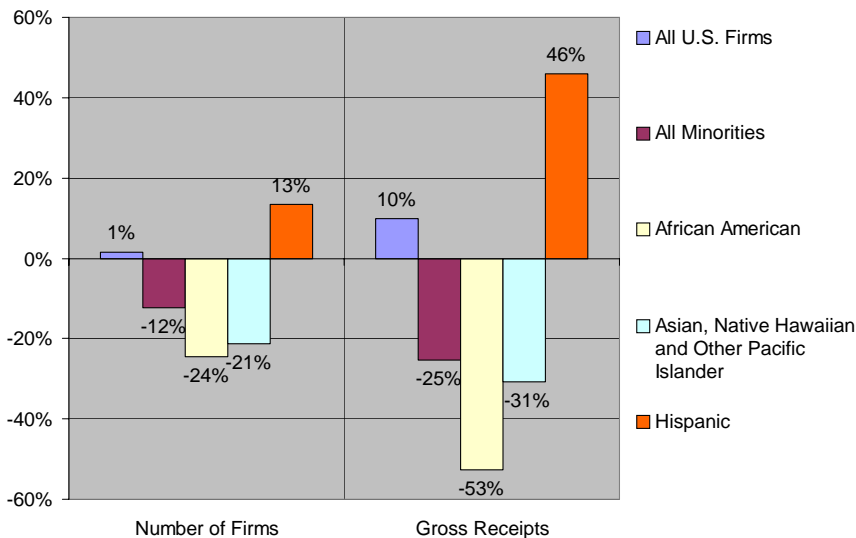


Summary Statistics by Group in the San Jose-San Francisco-Oakland, CA – CSA - 2002					
Group	Number of Firms	Total Gross Receipts (\$1,000)	Average Gross Receipts (\$1,000)	Number of Firms with Paid Employees	Paid Employees
African American	23,797	\$1,858,131	\$78	2,616	18,707
American Indian & Alaska Native	6,549	\$964,975	\$147	S	S
Asian	104,476	\$38,933,756	\$373	29,049	206,681
Hispanic	53,489	\$10,999,588	\$206	8,934	120,099
Native Hawaiian & Other Pacific Islander	2,078	\$292,829	\$141	S	S
All Minority	182,734	\$52,729,898	\$289	40,421	348,341
All U.S. Firms (includes publicly-held)	646,218	740,564,464	\$1,146	162,646	3,221,575

- In 2002, there were 182,700 minority firms in the San Jose-San Francisco-Oakland, CA Combined Statistical Area (CSA)
- Minority firms generated more than \$52.7 billion in annual gross receipts and employed 348,341 workers.
- Minority firms represented 28% of all U.S. firms located in the San Jose-San Francisco-Oakland CSA in 2002.
- The San Jose-San Francisco-Oakland CSA includes statistics for the Napa Metropolitan Statistical Area (MSA), San Francisco-Oakland-Fremont MSA, the Santa Cruz-Watsonville MSA, Santa Rosa-Petaluma MSA and the Vallejo-Fairfield MSA.

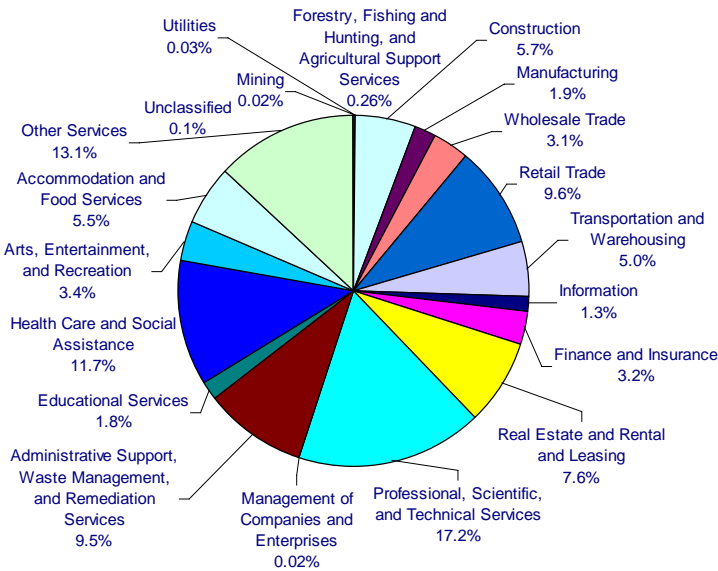
Change in Number of Firms and Gross Receipts for Firms in San Francisco, CA 1997 - 2002



- The number of minority firms in San Francisco, CA decreased by 12% between 1997 and 2002, compared to a 1% increase for all U.S. firms during the same period.
- The number of African American firms and gross receipts declined by 24% and 53%, respectively during the same period.
- Asian, Native Hawaiian and Other Pacific Islander-owned firms experienced also a 21% decline in number of firms and a 31% decrease in gross receipts between 1997 and 2002.
- Hispanic firms were the only group to experience growth in number of firms (13%) and gross receipts (46%).

Source: U.S. Census Bureau, 2007 Special Tabulation for all minority firms in 2002; 2002 Survey of Business Owners, Company Summary, September 2006; 1997 Survey of Minority- and Women-Owned Business Enterprises, July 2001. All U.S. Firms include publicly-held, foreign-owned and non-profit firms. Statistics for All Minority Firms and all groups do not include publicly-held, foreign-owned and non-profit entities. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. S = Estimates are suppressed when publication standards are not met. Growth trends for the San Jose-San Francisco-Oakland, CA CSA are not represented because 1997 and 2002 data for the same related counties is not available. Growth in number of firms and gross receipts for Minority Firms and Asian, Native Hawaiian and Other Pacific Islander firms between 1997 and 2002 represent MBDA's estimates. Due to the exclusion of tribally held governments in 2002, data for American Indian and Alaska Native firms for 1997 and 2002 are not directly comparable.

Representation of Minority Firms in the San Jose-San Francisco-Oakland, CA CSA, by Industry – 2002



- In 2002, minority-owned firms in the San Jose-San Francisco-Oakland CSA were more concentrated in the following industries: professional, scientific, and technical services (17.2%); other services (13.1%); and health care and social assistance (11.7%).
- There were over 31,400 minority firms in professional, scientific, and technical services; more than 23,900 minority firms in other services; and over 21,300 firms in health care and social assistance.

Number of Minority Firms in the San Jose-San Francisco-Oakland, CA CSA, by Industry - 2002

1 Industry	African American	American Indian & Alaska Native	Asian	Hispanic	Native Hawaiian & Other Pacific Islander	All Minority	% of All Minority Firms
Forestry, Fishing and Hunting, and Agricultural Support Services	S	S	S	S	S	475	0.3%
Mining	0	S	23	4	0	29	0.02%
Utilities	0	2	31	S	0	53	0.03%
Construction	1,061	902	3,870	5,188	260	10,349	5.7%
Manufacturing	138	117	2,268	1,015	17	3,522	1.9%
Wholesale Trade	132	103	4,735	S	4	5,652	3.1%
Retail Trade	2,102	S	11,390	4,152	S	17,633	9.7%
Transportation and Warehousing	1,147	144	4,586	3,164	123	9,090	5.0%
Information	289	61	1,520	601	S	2,408	1.3%
Finance and Insurance	732	S	4,005	981	S	5,759	3.2%
Real Estate and Rental and Leasing	1,474	539	9,685	2,371	S	13,927	7.6%
Professional, Scientific, and Technical Services	3,633	1,058	20,694	S	S	31,387	17.2%
Management of Companies and Enterprises	1	0	39	2	0	42	0.02%
Administrative Support, Waste Management, and Remediation Services	2,146	S	5,000	10,256	S	17,380	9.5%
Educational Services	614	S	1,657	891	S	3,294	1.8%
Health Care and Social Assistance	4,958	S	11,347	5,251	S	21,377	11.7%
Arts, Entertainment, and Recreation	S	390	2,500	2,202	S	6,276	3.4%
Accommodation and Food Services	519	1	8,012	1,726	0	10,075	5.5%
Other Services	3,048	914	12,911	7,856	S	23,919	13.1%
Unclassified	0	0	S	S	0	142	0.08%
All Minority Firms	23,797	6,549	104,476	53,489	2,078	182,734	100.0%

Source: U.S. Census Bureau's 2007 Special Tabulation for all minority firms in 2002, *2002 Survey of Business Owners, Company Summary*, September 2006. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. Other Services includes firms not provided for elsewhere in the classification system which are engaged in activities such as equipment and machinery repairing, promoting religious activities, grant-making, advocacy, providing dry-cleaning and laundry services, personal care services and dating services. S = Estimates are suppressed when publication standards are not met. Total percentages for minority firms by industry may exceed 100% because some firms may be classified in more than one industry. For more information on MBDA methodology, please review *The State of Minority Business Enterprises* at www.mbda.gov/minoritybizfacts. For information on Census' data methodology and standard errors, please visit www.census.gov/csd/sbo/index.html. Prepared by MBDA's Office of Business Development, November 2007.