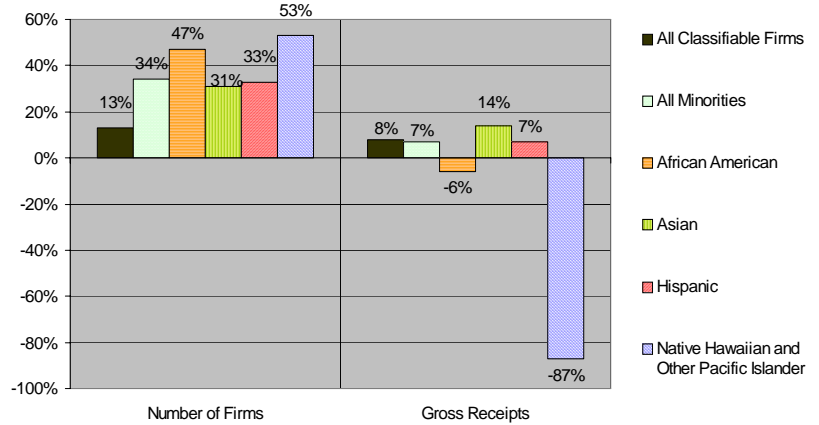


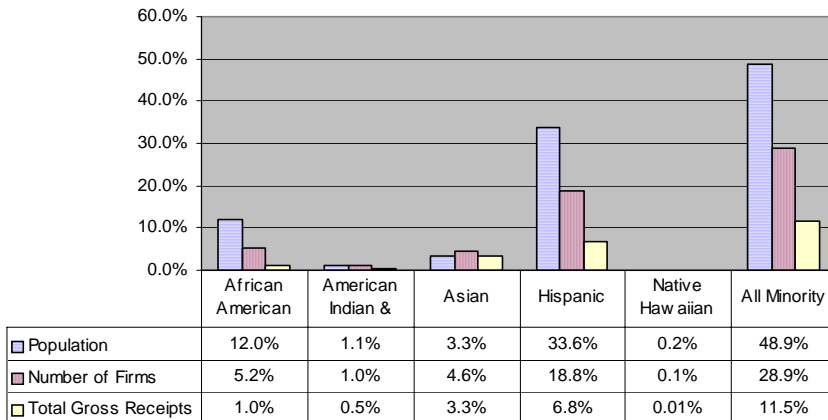
**Change in Number of Firms and Gross Receipts for Firms in Texas
 1997 - 2002**

- In 2002, there were over 490,000 minority firms in Texas generating over \$71 billion in gross receipts, and employing over 543,000 paid workers.
- The number of minority firms in Texas increased by 34% between 1997 and 2002, compared to 13% for all 'classifiable' firms in the state.
- Minority firms represented 29% of all 'classifiable' firms located in the state.
- Texas had the 2nd largest minority population in the country, numbering over 10 million or 49% of the state's total population in 2002.



Summary Statistics by Group in Texas – 2002					
Group	Number of Firms	Total Gross Receipts (\$1,000)	Average Gross Receipts (\$1,000)	Number of Firms with Paid Employees	Paid Employees
African American	88,768	\$6,419,477	\$72	6,509	69,406
American Indian & Alaska Native	16,204	\$3,137,901	\$194	2,208	20,424
Asian	77,834	\$20,728,045	\$266	21,755	176,571
Hispanic	319,340	\$42,214,119	\$132	34,399	280,156
Native Hawaiian & Other Pacific Islander	1,391	\$78,212	\$56	S	S
All Minority	503,537	\$72,577,574	\$144	64,871	546,557
Classifiable Firms (minority and non-minority)	1,698,875	\$623,487,527	\$367	337,903	4,010,896
All U.S. Firms (includes publicly-held firms)	1,734,509	\$1,811,698,766	\$1,045	363,331	8,056,684

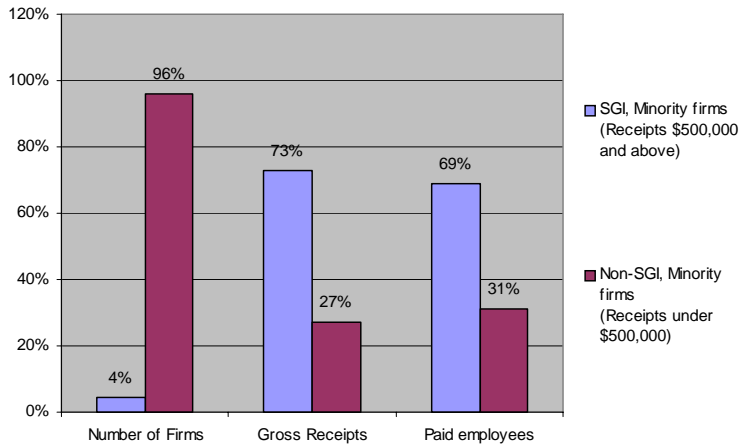
Percentage of Minority Population, Number of Firms and Gross Receipts Compared to Classifiable Firms, Texas – 2002



- In Texas, only Asian Americans have reached parity in their number of firms when compared with their share of the population. No other minority group has reached parity in their number of firms or gross receipts.
- If minority business activity in Texas matched the state's minority population percentage in 2002, minority firms in the state would have exceeded 830,000 in number, generated about \$305 billion in gross receipts and employed more than 1.9 million workers.

Source: U.S. Census Bureau's 2007 Special Tabulation for Minority Firms in 2002, *Survey of Business Owners, Company Summary*, September 2006; 1997 *Survey of Minority- and Women-Owned Business Enterprises*, July 2001. Table 2: *Estimates of the Total Population of States by Race and Hispanic Origin*: July 1, 2002. All U.S. Firms include publicly-held, foreign-owned and non-profit firms. Statistics for All Minority, Classifiable Firms and all groups do not include publicly-held, foreign-owned and non-profit entities. Classifiable Firms include minority-owned and non-minority-owned firms. These are firms whose ownership can be classified by race, gender of Hispanic origin. Total numbers for Classifiable Firms represent MBDA estimates. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. S = Estimates are suppressed when publication standards are not met. Due to the exclusion of tribally held governments in 2002, data for American Indian and Alaska Native firms for 1997 and 2002 are not directly comparable. Population estimates for 2002 were for all ages.

Minority Firms in Texas by Gross Receipts Size, 2002



- While smaller in number, Strategic Growth Initiative (SGI) minority-owned firms, which have annual gross receipts of \$500,000 or more, generate a much larger percentage of the group's revenues and paid employment than firms with receipts under \$500,000.
- In 2002, minority-owned firms with receipts of \$500,000 or more generated about 73% of all receipts grossed by all minority firms in Texas and employed 69% of all paid workers employed by minority firms in that state.
- Minority-owned firms in Texas were also more concentrated in the following industries: construction; other services; and administrative, waste management and remediation services.

Number of Minority Firms in Texas, by Industry - 2002

Industry	African American	American Indian and Alaska Native	Asian	Hispanic	Native Hawaiian and Other Pacific Islander	All Minority	% of All Minority Firms
Forestry, Fishing and Hunting, and Agricultural Support Services	348	S	1,670	3,108	0	5,142	1.05%
Mining	S	290	108	934	S	1,531	0.31%
Utilities	45	S	S	131	0	244	0.05%
Construction	5,120	2,576	2,421	73,090	S	81,239	16.55%
Manufacturing	871	S	2,102	5,899	22	9,024	1.84%
Wholesale Trade	1,316	274	2,926	5,080	4	9,469	1.93%
Retail Trade	7,691	1,859	12,864	32,641	S	54,017	11.00%
Transportation and Warehousing	9,379	711	1,555	26,734	S	37,763	7.69%
Information	965	237	739	2,070	4	3,893	0.79%
Finance and Insurance	2,362	317	1,789	6,111	S	10,448	2.13%
Real Estate and Rental and Leasing	3,706	745	3,848	8,904	1	17,098	3.48%
Professional, Scientific, and Technical Services	8,538	2,190	8,272	21,039	S	39,388	8.02%
Management of Companies and Enterprises	S	4	61	S	0	125	0.03%
Administrative Support, Waste Management, and Remediation Services	11,542	S	4,180	41,484	S	55,947	11.40%
Educational Services	1,635	306	898	S	S	6,232	1.27%
Health Care and Social Assistance	13,363	1,771	7,036	25,555	S	46,274	9.43%
Arts, Entertainment, and Recreation	3,617	392	1,524	6,018	19	11,378	2.32%
Accommodation and Food Services	2,220	709	7,685	10,671	S	20,926	4.26%
Other Services	15,895	2,322	18,045	46,136	S	80,699	16.44%
Unclassified	S	1	79	S	0	226	0.05%
All Minority Firms in Texas	88,768	16,204	77,834	319,340	1,391	490,919	100.03%

Source: U.S. Census Bureau, 2007 Special Tabulation for Minority Firms in 2002, *2002 Survey of Business Owners, Company Summary*, September 2006; *1997 Survey of Minority- and Women-Owned Business Enterprises*, July 2001. Statistics for Minority Firms by receipts size represent MBDA estimates. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. Other Services includes firms not provided for elsewhere in the classification system which are engaged in activities such as equipment and machinery repairing, promoting religious activities, grant-making, advocacy, providing dry-cleaning and laundry services, personal care services and dating services. S = Estimates are suppressed when publication standards are not met. Total percentages for minority firms may exceed 100% because some firms may be classified under more than one industry. In this analysis, SGI firms are minority firms which generate \$500,000 or more in annual gross receipts. For information on MBDA methodology, please review *The State of Minority Business Enterprises* at www.mbda.gov/minoritybizfacts. For information on Census' data methodology and standard errors, please visit www.census.gov/csd/sbo/index.html. Prepared by MBDA's Office of Business Development, October 2007.