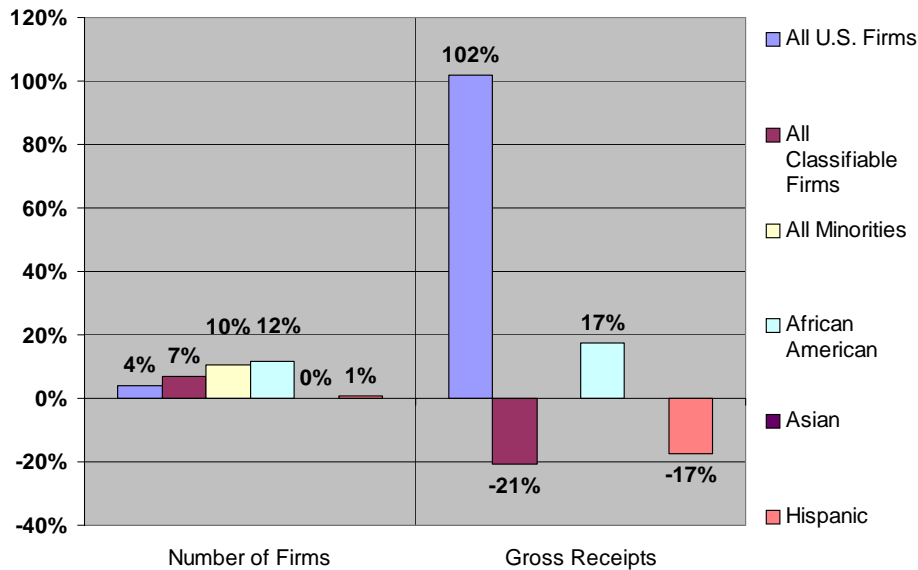


Summary Statistics by Group in the Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA - 2002					
Group	Number of Firms	Total Gross Receipts (\$1,000)	Average Gross Receipts (\$1,000)	Number of Firms with Paid Employees	Paid Employees
African American	92,267	\$8,024,143	\$87	6,570	69,916
American Indian & Alaska Native	4,699	\$675,408	\$144	578	5,212
Asian	49,708	\$12,872,685	\$87	13,563	98,193
Hispanic	32,419	\$5,405,558	\$167	3,877	40,806
Native Hawaiian and Other Pacific Islander	343	\$166,039	\$484	S	g
All Minority	173,255	\$26,849,123	\$155	24,346	m
All U.S. Firms (includes publicly-held)	648,127	\$692,202,078	\$1,068	150,667	3,247,890

- In 2002, there were over 173,000 minority firms in the Washington-Baltimore-Northern Virginia, DC-MD-VA-WV Combined Statistical Area (CSA).
- Minority firms generated nearly \$27 billion in annual gross receipts and employed 100,000 or more workers.
- Minority firms represented 26.7 percent of all U.S. firms located in the Washington-Baltimore-Northern Virginia CSA in 2002.
- The Washington-Baltimore-Northern Virginia CSA includes statistics for the Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Statistical Area (MSA), Winchester, VA-WV MSA, Baltimore-Towson, MD MSA and Lexington Park, MD MSA.

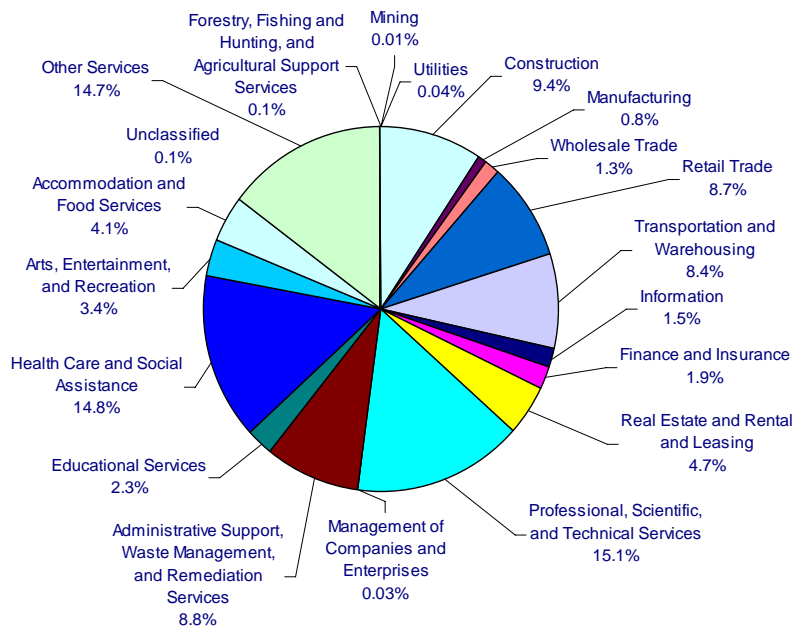
Change in Number of Firms and Gross Receipts for Firms in Washington, DC 1997 - 2002



- The number of minority firms in Washington, D.C. increased by 10% between 1997 and 2002, compared to 7% for all "classifiable firms" during the same period. Classifiable firms include all U.S. firms except publicly-held, non-profit and foreign-owned firms among other whose ownership cannot be classified by race or ethnicity.
- The number of African American firms grew by 12% and gross receipts by 17% in the city of Washington during the same period.

Source: U.S. Census Bureau, 2007 Special Tabulation for all minority firms in 2002; 2002 Survey of Business Owners, Company Summary, September 2006; 1997 Survey of Minority- and Women-Owned Business Enterprises, July 2001. All U.S. Firms include publicly-held, foreign-owned and non-profit firms. Statistics for All Minority, Classifiable Firms and all groups do not include publicly-held, foreign-owned and non-profit entities. Classifiable Firms include minority-owned and non-minority-owned firms. These are firms whose ownership can be classified by race, gender of Hispanic origin. Total numbers for Classifiable Firms represent MBDA estimates. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. S = Estimates are suppressed when publication standards are not met. g = 1,000 to 2,499 employees, m = 100,000 or more employees. Growth trends for the Washington-Baltimore-Northern Virginia CSA are not represented because 1997 and 2002 data for the same counties is not available. Due to the exclusion of tribally held governments in 2002, data for American Indian and Alaska Native firms for 1997 and 2002 are not directly comparable. Growth in firms and gross receipts for Native Hawaiians and Other Pacific Islanders and in receipts for Minority firms and Asians was not represented because relevant data was suppressed.

Representation of Minority Firms in the Washington-Baltimore-Northern Virginia, DC-MD-VA-WV CSA, by Industry – 2002



- In 2002, minority-owned firms in the Washington-Baltimore-Northern Virginia CSA were more concentrated in the following industries: professional, scientific, and technical services; health care and social assistance; and other services.
- There were 26,108 firms in professional, scientific, and technical services, 25,560 in health care and social assistance and 25,419 in other services.

Number of Minority Firms in the Washington-Baltimore-Northern Virginia CSA, by Industry - 2002

Industry	African American	American Indian and Alaska Native	Asian	Hispanic	Native Hawaiian and Other Pacific Islander	All Minority	% of All Minority Firms
Forestry, Fishing and Hunting, and Agricultural Support Services	S	1	S	S	0	153	0.1%
Mining	7	0	2	S	0	11	0.01%
Utilities	S	1	2	15	0	75	0.04%
Construction	4,727	1,015	3,773	8,600	5	16,372	9.4%
Manufacturing	543	52	525	268	3	1,371	0.8%
Wholesale Trade	850	29	937	396	1	2,205	1.3%
Retail Trade	7,839	299	5,627	1,606	S	15,093	8.7%
Transportation and Warehousing	9,911	266	3,228	1,561	S	14,480	8.4%
Information	1,600	91	703	393	42	2,670	1.5%
Finance and Insurance	1,819	113	974	473	6	3,297	1.9%
Real Estate and Rental and Leasing	4,317	S	2,564	1,199	S	8,065	4.7%
Professional, Scientific, and Technical Services	13,653	792	8,301	4,079	110	26,108	15.1%
Management of Companies and Enterprises	24	2	6	12	0	45	0.03%
Administrative Support, Waste Management, and Remediation Services	8,237	42	2,504	4,947	5	15,239	8.8%
Educational Services	2,354	S	1,102	628	S	4,063	2.3%
Health Care and Social Assistance	17,655	822	4,881	2,993	27	25,560	14.8%
Arts, Entertainment, and Recreation	4,180	S	818	901	S	5,932	3.4%
Accommodation and Food Services	1,731	57	4,317	1,017	1	7,052	4.1%
Other Services	12,641	S	9,393	3,297	S	25,419	14.7%
Unclassified	S	S	46	S	0	126	0.1%
All Minority Firms	92,267	4,699	49,708	32,419	343	173,255	100.1%

Source: U.S. Census Bureau's 2007 Special Tabulation for all minority firms in 2002, *2002 Survey of Business Owners, Company Summary*, September 2006. Hispanics may be of any race, because business owners were allowed to identify with more than one race category. Other Services includes firms not provided for elsewhere in the classification system which are engaged in activities such as equipment and machinery repairing, promoting religious activities, grant-making, advocacy, providing dry-cleaning and laundry services, personal care services and dating services. S = Estimates are suppressed when publication standards are not met. Total percentages for minority firms by industry may exceed 100% because some firms may be classified in more than one industry. For more information on MBDA methodology, please review [The State of Minority Business Enterprises](http://www.mbda.gov/minoritybizfacts) at www.mbda.gov/minoritybizfacts. For information on Census' data methodology and standard errors, please visit www.census.gov/csd/sbo/index.html. Prepared by MBDA's Office of Business Development, November 2007.